Martin Dufwenberg
CV – September 2020

My research explores issues in behavioral economics using game theory & experiments. I’m married to Karin. We have two sons. I enjoy bridge, golf, poker, skiing, and tennis.

martind@eller.arizona.edu
http://www.u.arizona.edu/~martind1/

Education
1995 PhD, Economics, Uppsala University
Thesis: On Rationality & Belief Formation in Games
Advisors: Jan Södersten & Jörgen Weibull. Discussant: Phil Reny

1993/94 Visiting PhD student, Princeton University (*94)
1989 BSc, Economics, Uppsala University

Career
2003- Karl & Stevie Eller Professor of Economics, University of Arizona
Department Head, July 2020-
Founding Director, Institute for Behavioral Economics (IBE) 2006-
Director, Economic Science Laboratory (ESL) 2008-10, 2012-13

2005- Visiting Professor, University of Gothenburg (“Honorary” 2014-)
2013-15 Professor of Decision Sciences, Bocconi University
Director, Bocconi Experimental Laboratory for the Social Sciences (BELSS)
Fellow, Innocenzo Gasparini Inst for Economic Research (IGIER), 2012-15

2011- Fellow, CESifo, Behavioural Economics Network, University of Munich
2001-03 Professor, Stockholm University
Spring 2002 Humboldt Visiting Professor, Bonn University
1998-2001 Associate Professor, Stockholm University
1996-98 Assistant Professor, Uppsala University
1995-97 PostDoc, Tilburg University (CentER)

Publications [Google scholar: 10,400+, h-index: 35; i10-index: 49]
In journals:


❤ aka “Une procédure de soumission par enveloppes scellées pour promouvoir l'intégrité scientifique;” lead article; special issue in honor of Marie Claire Villeval


van Damme; Binmore, Roth, Samuelson; Winter; Bolton, Ockenfels; Dufwenberg, Kirchsteiger; Gneezy; Kocher, Sutter; Sanfey; Kliemt; Selten, Nagel; Azar (2014), “How Werner Güth’s Ultimatum Game Shaped our Understanding of Social Behavior,” *Journal of Economic Behavior & Organization* 108, 292-318. ♠ [GS: 50+]


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▲ lead article; selected for a 50th anniversary issue with 50 influential articles published in JET over the first 50 years  
♦ special issue: Behavioral Game Theory  
♥ won the 2003 Royal Economic Society Prize for best paper in the Economic Journal


In books: 


In Swedish: 


² lead article; special issue: Experiments in IO 
² special issue: Tax Policy in Small Open Economies 
² = our JEBO 2002 article, op. cit., but with one new added paragraph


In addition:


In progress: Tax Evasion with a Conscience (w Katarina Nordblom); Frustration & Anger in Games (w Battigalli, Pierpaolo & Alec Smith); Banking on Reciprocity: Deposit Insurance & Insolvency (w David Rietzke); Parimutuel Betting Games (w Josh Miller); Sweatshops & Reciprocity (w Ben Zamzow); Cabs (w Maroš Servátka, Jorge Tarrasso & Radovan Vadovič); Finding Partners Amongst Strangers (w Utteeyo Dasgupta); Pang for the Buck (w Luke Chang, Alan Sanfey & Alec Smith); Marginalization in Reccessions (w Gary Charness & Emanuel Vespas); Triggering Cooperation (w Gunnar Köhlin, Peter Martinsson & Hailelelassie Medhin), Unpacking Whistleblowing (w Giancarlo Spagnolo); Mean Markets or Kind Commerce (w Olof Johannson-Stenman, Michael Kirchler, Florian Lindner & Rene Schwager); How (Not) to Fight Corruption (w Maria Perrotta Berlin, Bei Qin & Giancarlo Spagnolo); Regret Games (w Senran Lin); Threats (w Flora Li & Alec Smith); Promises & Punishment (w Flora Li & Alec Smith); Promises and Partner-Switch: Vanberg Revisited (w Giovanni Di Bartolomeo & Stefano Papa)

Honors

2021 Keynote: *ECORES Summer School: Social Behavior & Public Policy*, Brussels, May

2020 Inclusion: *JET’s 50th anniversary issue with 50 influential articles from the first 50 years* [B&D 2009]

2019 Keynote: *Innsbruck Winter Summit: Un(Ethical) Behavior in Markets*, Kühntai, March 21-23

2019 Keynote: *1st CoCoLab Workshop*, University of Côte d’Azur, Feb 15-16.


2017 Special Lecture: *2nd Workshop on Psychological Game Theory*, July 5-6, U of East Anglia

2016 Invited speaker, Arne Ryde Seminarium, Lund University, May 26-27

2015 Keynote: “Workshop on Social Economy,” Forli, Italy, June 12-13


2014 Keynote: *Economic Science Association*, Prague, September 3-6

2014- Honorary Visiting Professor, Gothenburg University

2014 Invited Session Speaker: “Learning in Games”, *EEA meetings*, Toulouse, August 28
2014  Keynote: HeiKaMaX Meeting, University of Heidelberg, April 11
2013 Invited Session Organizer: “Psychology in Game Theory”, EEA, Gothenburg, August 30
2012 Fellow, Innocenzo Gasparini Inst for Economic Research (IGIER), Bocconi, 2012-15
2012 Nobel Banquet invitee, December 10 (to celebrate the Roth/Shapley Prize)
2012 Top Cited Article 2009-11 Award, Economics Letters (j/w Gary Charness)
2012 Keynote: 7th Nordic Conference on Behavioral & Experimental Economics, Bergen, Sept 28-29
2011 Fellow, CESifo Behavioural Economics Network, Munich
2010 Keynote: Behavioral & Quantitative Game Theory, Newport Beach, May 14-16
2009 Visiting Professorship, IGIER, Bocconi University, November
2009 Keynote: Economic Science Association, Innsbruck, September 17-20
2009 Economics Society of University of Arizona Certificate of Appreciation
2008 Snyder Fellow, UC Santa Barbara, January
2007 Keynote: Communication in Games & Experiments, 26th Arne Ryde, Lund University, Aug 24-25
2007 Keynote: Intl Meeting in Experimental & Behavioral Economics, Malaga, March 22-24
2006 Keynote: Taipei Conference on Economic Theory & Applications, Taipei, August 7-8
2005 Erik Malmsten Visiting Professorship Award, University of Gothenburg
2004 The Eller College Student Council Certificate of Appreciation Award
2003- Karl & Stevie Eller Professorship Award
2002 Honorary Plenary Lecture, XXIV Symposium of Finnish Economists, S:t Michel, Feb 8
2002 The Humboldt Foundation’s Bessel Award [Nominator: Reinhard Selten]
1999 Erik Lindahl-stipendiet [awarded biannually to “outstanding young Swedish economist”]
1998 Docent in Economics, Uppsala University [Referee: Birgit Grodal]
1998 The Sasakiwa Young Leadership Award
95-97 Handelsbankens forskningstifter


Undergraduate scholarships at Uppsala University: S Palmeers, KG Westmans, Wahlberg-Engelbrechts

Professional service

Editorial boards

2017-19 Guest Editor (j/w Amrish Patel), JEBO: Special Issue: Psychological Game Theory
2004- Experimental Economics
2013-14 Guest Editor (j/w Axel Ockenfels), JEBO: Special Issue: Honoring Werner Güth
2003-13 Games & Economic Behavior
2007-10 Journal of Economic Behavior & Organization


NSF panelist 2009

Executive Committee Member Economic Science Association (Section Head Game Theory), 2004-07


Award Committee Member: CESifo Young Affiliate Award 2012, 2014

Other reviewing: Academic Press; McGraw-Hill; Thomson; Israel Science Foundation; NSF; Riksbankens Jubileumsfond; Royal Swedish Academy of Sciences; Deutsche Forschungsgemeinschaft; Einstein Foundation Berlin; Swiss National Science Foundation; The Max Planck Institute; TAPES conference; CentER DP series; Princeton University Press. I wrote many external evaluation letters (P&T/hiring/awards).

Conferences

2020: South Western Economic Theory (SWET), UCSD, Feb 28-29; Gary Charness’ Birthday Conference, UCSB, Jan 31-Feb 1; … many canceled ones following the COVID-19 crisis


2015: CESifo Behavioural Economics, Munich, Oct 23-24; SITE: Psychology & Economics + Exp Econ, Stanford, Aug 10-12 + 13-14; Workshop on Social Economy, Forlì, Italy, June 12-13 [keynote]; BELSS Symposium on Experimental Economics, Bocconi, June 6 [co-organizer]; Risk, Uncertainty and Decision (RUD), Bocconi, June 1-3; Social Norms & Institutions, Monte Verità, Ascona, Switzerland, May 10-15 [keynote]; Tax Evasion and Tax Compliance: Theory & Policy, Bocconi, May 4; 6th Thurgau Exp Econ Meeting: Formation & Elicitation of Beliefs, April 23-25 [keynote]; Workshop on Conflict, Bocconi, March 19; Eurozone in the Doldrums, University of Milan-Bicocca, March 12; Science Communication & Information, Bocconi, March 6; Workshop on Political Economics, Bocconi, March 5.


2013: Experiments on Business & Economics, Bocconi, October 28 [co-organizer]; European Economic Association/Econometric Society, Gothenburg, Aug 26-30; Behavioral Economics Annual Meeting (BEAM), Cornell University, May 6-7; South Western Economic Theory (SWET), Honolulu, March 22-24; 25 Years of Warm Glow, Conference in Honor of Jim Andreoni, UCSD/Rady, Jan 3.


2002: Zeuthe Lecutures & Workshop on Behavioral Economics, Copenhagen U, Dec 6-9; Political Liberty & Public Safety, Liberty Fund, Key West, Aug 8-11; Workshop on Exp Econ, Max Planck Institut, Jena, July 27-28; German Association of Experimental Economics, Wittenberg, July 11-13; ESA, Boston, June 27-30; Humboldt Foundation's annual meeting, Berlin, June 20-23; Behavioral Contract Theory, Bonn University, June 10 [co-organizer]; The Origin & Effects of Social Norms, Wissenschaftskolleg zu Berlin, April 10-12; Humboldt Foundation's Award Winners' meeting, Bamberg, March 21-24.


2000: Workshop on konkurrensforskning, Swedish Competition Authority, Stockholm Dec 7; Experimental Economics, 20th Arne Ryde Symposium, Lund University, Nov 9-11; Liberty & State Control, Liberty Fund, Bruges, Oct 26-29; Making Choices, Center for Interdisciplinary Research (ZiF), Bielefeld U, Aug; Games 2000: 1st World Congress of the Game Theory Society, Bilbao, July 24-28; ESA, NYC, June 16-18; Experimental Econ Workshop, Technion, Haifa, April 10.


Visits/talks


2020: Duke/UNC (Zoom), Nov 23; Middlebury U (MiddExLab Virtual Seminar Series; Zoom), August 13; … many regular seminars canceled following the COVID-19 crisis

2019: U Arizona, Cognitive Science, Nov 22; U Southern California, Nov 4; UC Davis, Sept 23; U Arizona, MIS, Sept 13; U Gothenburg, summer; U Innsbruck, March 16-28; U Milan Bicocca, Feb 6; Bocconi U, Feb 4-11; University Côte d’Azur, Nice, France Jan 26-Feb 17

2018: Universidad de los Andes, Santiago de Chile, Dec 10; U Oregon, Nov 16; U Gothenburg, Summer; UC San Diego, May 2; Carnegie Mellon University, April 19.

2017: UC Merced, Oct 4; USC, Oct 3; U Gothenburg, summer; U Leicester, July 7; Georgia State, Jan 13.

2016: Bocconi, Oct; U Gothenburg, May-June; Lund U, May 26-27; U of IL Urbana-Champaign, April 7.

2015: Bocconi U, October 19-21; U of Michigan (SBEE seminar: social, behavioral, experimental economics), Sept 28; Einaudi Institute for Economics & Finance (EIEF), Rome, June 15-18; Uppsala U, May 26; Stockholm School of Economics, SITE, May 22; U of Vienna, April 17; U of Milan-Statale, Feb 18; U of Amsterdam, Feb 12; Tilburg U, Feb 10; U of Lancaster, Jan 21; UC Santa Barbara, Jan 7.

2014: Carlos III, Madrid, Dec 9; U Marseille, Nov 27; U Verona, Nov 17; U Gothenburg, Aug; U Nottingham, June 13; U Leicester, June 12; U Oxford, June 11; U Gothenburg, May; Einaudi Inst for Economics & Finance (EIEF), Rome, March 20-21; U Zurich, March 7; Bocconi U, Dept of Legal Studies, Feb 12; ECARES, Université Libre de Bruxelles, Feb 11; EUI, Florence, Jan 28.

2013: U Gothenburg (VPP), Dec 2013; Maastricht U, Oct 24; U Gothenburg (VPP), ½ summer; Indiana U, April 26; Southern Methodist University, April 8; Rady School of Management, UCSD, March.

2012: U of Gothenburg (VPP), May-June; Bocconi U, April 16; Monash U, April; Curtin U, March.

2011: U of Arizona, Philosophy, Politics, Economics & Law Club, Nov 16; U of Gothenburg (VPP), Oct; George Mason University, Oct 14; UT Dallas, Sept 26; Einaudi Institute for Economics & Finance (EIEF), Rome, ½ summer; U of Copenhagen, June 9; U of Gothenburg (VPP), ½ summer; U of Arizona, Economics Club, Feb 17; U of Arizona, Cognitive Science Colloquium, Jan 28.

2010: U of Gothenburg (VPP), Dec; ITAM, Mexico City, Oct 29; UC San Diego, Oct 20; U of Calgary, Sep 17; U of Gothenburg (VPP), May-June; Arizona State University, March 1.

2009: U Canterbury, Dec; Bocconi, Nov; Gothenburg (VPP), July-Sept; Uppsala, May 26; Sthlm U, May.

2008: Bocconi U, Sept 30; U of Gothenburg (EEU Associate), May/June; U of Pittsburgh, March; UC Santa Barbara (Snyder Fellow), Jan.

2007: U of Pittsburgh, Nov 27; U of Central Florida, Nov 2; U of Arizona, Dept of Psychology (CNS Seminar), Oct 15; Princeton U, Oct 2; Bocconi U, Aug; Curtin University of Technology, July 26; U of Western Australia, ½ summer; U of Oslo, June 4; U of Gothenburg (EEU Associate), ½ summer; U of Michigan, March 9; Texas A&M University, Jan 26; Rady School of Management, UCSD, Jan 18.

2006: Harvard U, Nov 14; UC Davis, Oct 17; Lund U, June 1; U of Gothenburg (EEU Associate), summer; UC San Diego, May 10; NYU, April 28; U of Oregon, March 10.

2005: SUNY Albany, Sept 27; Cornell U, Sept 26; U of Gothenburg (Erik Malmsten Visiting Professor), summer; U of Pittsburgh, April 15; U of Arizona, College of Pharmacy, March 9.


2003: Bocconi U, April 8; Mälardalens Högskola, March 19; Uppsala U, March 18; Stockholm U, Dept of Sociology, Feb 17; U of Oslo, Feb 13; U of Gothenburg, Jan 30; Stockholm U, IIES, Jan 14.

2002: Purdue U, Nov 12; U Chicago GSB, Nov 11; Harvard U, Nov 5; Örebro U, Oct 2; U of Dortmund, July 15; U of Cologne, July 2; U of Arizona, June 24; U of Munich, June 17; Pompeu Fabra, Barcelona, May 6; Humboldt U, Berlin, April; U of Antwerp, March 20; U of Leuven, March 19; Tinbergen Institute, Amsterdam, Jan 24; U of Bonn (Humboldt Scholar), Jan-July [Host: Reinhard Selten].

2000: Center Interdisc Research (ZiF), U Bielefeld, Aug; Technion, Haifa, April; IUI, Stockholm, Jan 17.

1999: U of Lund, Oct; U of Haifa, July; U of Vienna, May; Uppsala U, Dept of Philosophy, April 27.

1998: Stockholm School of Economics, Oct 27; Humboldt University, Sept; University of Haifa, May; Tilburg University (CentER), March; University of Zurich, Jan.

1997: University of Helsinki, Nov 14; Tilburg University (CentER) Oct; FIEF, Stockholm, Sept 10; Uppsala University, Dept of Psychology, March 5.

1996: University of Stockholm, Sept 27; Univ. of Oslo, March; Tinbergen Institute, Amsterdam, April 22.

< PhD: Tilburg University (CentER), March 1995; University of Oslo, Nov 1994; Stockholm School of Economics, Oct 18, 1994; University of Chicago, April 1993.

Talks@home

Arizona: 9/24/03; 9/7/05; 3/1/06; 12/1/11; 9/18/12; 11/12/15; 11/8/18

Gothenburg: summers 2005-2014, 2016-19

Bocconi: September 25, 2013 (IGIER Visiting Students); Sept 19, 2014 (Food4Thought)

Stockholm: April 4, 2000; May 30, 2002; April 29, 2003

Bonn: May 15, 2002


External funding

2009-12 NSF #0921929, Psychological Game Theory with Applications, $263,803

2006-08 NSF #0617923, Psychological Games & Communication, $245,868

2003-05 Russell Sage Foundation, Trust & Communication in Partnerships, $126,726

2001-03 Swedish Competition Authority #93/2001, Löften, kontrakt & konkurrens

1999-01 Swedish Comp. Authority #96/1999, När leder offentlig upphandling till hård konkurrens?

1995-97 HSFR #F212/95, Social Insurance, Norms & Individual Incentives

Students

PhD advising@home (*=main): Rachel Mannahan*; Lina Andersson*, Tom Hwang*, Mitch Addler, Senran Lin* 2019 (→Ass’t Prof, SWUFE, China); Wenhao Wu (→Ass’t Prof, Shanghai Tech); Jin Sohn* 2019 (→Ass’t Prof, Dongbei U of Finance & Economics, Dalian); Sean Inoue 2018 (→Visiting Ass’t prof, Louisiana State); Chris Candreva 2018 (→PostDoc, UT Arlington); Daehong Min 2017 (→PostDoc, NYU Abu Dhabi); Collin Weigel 2016 (→PostDoc, Johns Hopkins), Quyen Nguyen (2016; →Ass’t Prof, Utah State); Dooseok Jang 2015 (→Researcher, Yonsei U, South Korea); David Rietzke 2014 (→Ass’t Prof, U of Lancaster); Ben Zanzow* 2013 (→Visiting Scholar, U of Pittsburgh); Eric Cardella* 2012 (→Ass’t Prof, Rochester Inst of Technology); Alex Roomets* 2011 (→PostDoc, Heidelberg); Matt Van Essen 2010 (→Ass’t Prof, Alabama); Alec Smith* 2009 (→PostDoc, Caltech); Timothy O’Neill Dang* 2009 (→Lecturer, Arizona); Hironori Otsubo 2008 (→PostDoc, Max Planck Inst, Jena); Adrian Stoian 2008 (→Ass’t Prof, Cal State, East Bay), Wafa Hakim Orman 2007 (→PostDoc, Baylor); Tim Davies 2007; Subhasish Dugar* 2006 (→Ass’t Prof, Calgary); Maroš Servátka 2006 (→Ass’t Prof, U of Canterbury); Radovan Vadović 2006 (→Ass’t Prof, ITAM, Mexico City); Utteeyo Dasgupta* 2006 (→Ass’t Prof, Franklin & Marshall College); Ninghua Du* 2005 (→Ass’t Prof, Shanghai U of Finance & Economics); Adam Jacobsson* 2003 (→Ass’t Prof, Stockholm U); Tobias Lindqvist* 2003 (→Researcher, Research Inst of Industrial Economics, Stockholm); Anne-Sophie Crépin* 2002 (→Researcher, Beijer Inst of Ecological Economics, Stockholm); Sofia Grahn 2001 (→PostDoc, Uppsala)

Undergraduate students: I taught, mentored, or advised several undergraduate students who later were admitted to good graduate programs. Ex: Chiara Aina (PhD student, U of Zürich 2017) Michael Porcelacchia (PhD student, Yale 2016), Marco Stenborg Pettersson (PhD student, Brown, 2016) Giovanna Invernizzi (PhD student, Columbia, 2015), Antonio Giannino (PhD student, U of Zürich, 2015), Matthew Hom (PhD student, Yale, 2012), Teagan Wall (Neuroeconomics PhD student, Caltech, 2011), Timothy Lamoureux (JD student, Harvard, 2010), Bonnie Wilson (PhD student, Duke, 2007), Peter Gross (PhD student, 2007, NYU), Sebastian Giwa (PhD student, Stockholm School of Economics), Kristian Ahlersten (PhD, Stockholm School of Economics, 2007), Sofia Grahn (PhD, Uppsala, 2001), Thomas Lindström (PhD, Uppsala, 1998)

Teaching

2020/21 no teaching
2019/20 Behavioral Game Theory, fall & spring; Behavioral Economics (PhD), Spring
2018/19 Behavioral GT, fall, Summer School Psychological Game Theory, Copenhagen, June
2017/18 Behavioral Game Theory, fall & spring; Behavioral Economics (PhD), Spring; Summer School Psychological Game Theory, Soletor, Italy
2016/17 Game Theory; Behavioral GT, Behavioral Econ (PhD); Summer School Psychological Game Theory, UEa, June; Spring School Behavioral Econ, UCSD/Rady, March
2015/16 Game Theory, fall; Behavioral Econ (Undergrad+PhD; both spring); Spring School Behavioral Economics, UCSD/Rady
2014/15 Experimental Economics & Psychology; Behavioral Economics (PhD), both fall
2013/14 Experimental Economics & Psychology; Behavioral Economics (PhD), both fall
2012/13 Game Theory (fall); Exp Econ (PhD; spring); Spring School Behavioral, UCSD/Rady
2011/12 Behavioral Economics (Undergrad as well as PhD; both spring)
2010/11 Experimental Economics (PhD, fall); Game Theory (spring)
2008/09 Summer School, Trento, 9/25-29; Game Theory; Methods; Behavioral Economics; Psychological Games (PhD), mini-course, Stockholm U (spring)
2007/08 Game Theory; Experimental Economics (both spring)
2006/07 Behavioral Econ; Experimental Econ (both PhD, spring)
2005/06 Psychological Games (PhD), guest lectures, U of Gothenburg; Game theory (both fall); Behavioral/Experimental (PhD), spring
2004/05 Strategy, fall & spring; Intermediate Micro, spring
2003/04 Game Theory (PhD); Experimental/Behavioral (PhD), spring; Strategy, spring
2002/03 Behavioral Game Theory, U Oslo; Intermed Micro
2001/02 Exp Econ Summer School, Max Planck Inst, Jena, July; Intermed Micro; Micro II (PhD), fall
2000/01 Experimental IO (PhD), Lund; Intermediate Micro; Micro II (PhD) (all fall)
1999/00 Micro II (PhD); Behavioral/Experimental (PhD), spring
1998/99 Mathematics, fall; Intro Micro (450 students!), spring
1997/98 Rationality & Knowledge in Games (PhD), fall; Microeconomics II (PhD), spring
1996/97 Micro II (PhD), spring
1994/95 Game Theory; Corporate Finance, spring
1991/93 Corporate Finance, spring
1989/90 Economics for Law students, Introductory Micro (TA), fall & spring
1988/89 Economics for Law students (TA), spring
1984/88 ≈1000 hours of teaching in Swedish public schools (many courses/levels)
Miscellaneous

Lecture: “The Economics of Honesty,” The Rotary Club of Tucson, November 8, 2017
Lecture: “Leadership in the Lab,” Festival Economia, Trento, June 1, 2014
Coordinator of Theory Workshop, U of Arizona, Spring 2011, Spring 2012
Eller College Website Redesign 08 Team member
Invited nominator: Nobel Memorial Prize in Economics Sciences: 2006-
Introductory remarks: “Peter Bohm Memorial Lecture”, ESA meeting, September 30, 2006
Lectures: “The Economics of Poker”, U of Gothenburg, 2006-17
Eller College P&T committee, U of Arizona, 2005-
Editor for Working Paper series, U of Arizona, 2003-
Press seminar (with Peter Bohm), Politik på prov, Swedish Ministry of Finance, June 11, 2003
Executive committee member, European Network for Training in Econ Research (ENTER) 2002-03
Coordinator of seminar series, Stockholm U, 1999-2001
Librarian, Department of Economics, Stockholm U. 1998-1999
Workshop on advising PhD students [Jitka Lindén, Psychology], Sigtuna, Nov 20-21 1997
Coordinator of seminar series “General Theory & Methods”, Uppsala U 1997-98
Coordinator of seminar series “Högre seminariet”, Uppsala U 1996-98
Junior member of the “CentER Graduate School”, Tilburg U, 1995–97
Lecture: “A Game-Theoretic Perspective on Rotary,” Princeton Rotary Club, 1994
President, Nationalekonomiska föreningen i Uppsala, 1991 (Vice President 1990)