

Estimating the Consequences of Climate Change from Variation in Weather*

Derek Lemoine

University of Arizona and NBER
McClelland Hall 401, 1130 E Helen St, Tucson, AZ, 85721-0108, USA
dlemoine@email.arizona.edu

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I formally relate the consequences of climate change to the time series variation in weather extensively explored by recent empirical literature. I show that reduced-form fixed effects estimators can recover the effects of climate if agents are myopic, if agents' payoff functions belong to a particular class, or if the actions agents take in each period do not depend on actions taken in previous periods. I also show how to recover structural estimates of climate change impacts from reduced-form weather regressions in more general environments. Applying this new method, I find that an additional 2°C of global warming would reduce eastern U.S. agricultural profits by around 60% under the median estimates.

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1 Introduction

A pressing research agenda seeks to estimate the economic costs of climate change. Ignorance of these costs has severely hampered economists' ability to evaluate policy. Recognizing that different locations have different climates, many economists have hoped to estimate the effects of climate change from the spatial correlation between climate and outcomes of interest (e.g., Mendelsohn et al., 1994; Schlenker et al., 2005; Nordhaus, 2006). However, any two locations differ along many dimensions, leading to concerns about omitted variables bias.¹ Intriguingly, though, the same location does experience different weather at different times. Stimulated by Deschênes and Greenstone (2007), an explosively growing empirical literature estimates the consequences of a location happening to experience cooler-than-average or hotter-than-average weather.² These researchers project the consequences of climate change by combining their credibly estimated effects of weather with scientists' predictions about how climate change will alter the distribution of weather. Whether the estimated weather treatment is in fact a good proxy for the unobserved climate treatment has been the subject of much debate but little analysis.³

I here undertake the first formal analysis that precisely delineates what and how we can learn about climate impacts from weather impacts. A change in climate differs from a weather shock in being repeated period after period and in affecting expectations of weather far out into the future. Linking weather to climate therefore requires analyzing a dynamic model that captures the distinction between transient and permanent changes in weather. I study an agent (equivalently, firm) who is exposed to stochastic weather outcomes. The agent chooses actions (equivalently, investments) that suit the weather. Actions can be responses to realized weather ("ex-post adaptation") or can be proactive investments against future weather ("ex-ante adaptation"). The actions chosen in different periods may be complements or substitutes: when actions are intertemporal complements, choosing a high action in the previous period reduces the cost of choosing a high action today, but when actions are intertemporal substitutes, choosing a high action in the previous period increases the cost of choosing a high action today. The first case is consistent with adjustment

¹See Dell et al. (2014) and Auffhammer (2018b) for expositions and Massetti and Mendelsohn (2018) for a review.

²For recent reviews, see Dell et al. (2014), Carleton and Hsiang (2016), and Heal and Park (2016). Blanc and Schlenker (2017) and Kolstad and Moore (2020) discuss the strengths and weaknesses of relying on panel variation in weather. Few doubt that weather shocks are as-good-as-randomly assigned. For instance, Dell et al. (2014, 741) write that "the primary advantage of the new literature is identification", and Blanc and Schlenker (2017, 262) describe "weather anomalies" as "ideal right-hand side variables" because "they are random and exogenous".

³For instance, Dell et al. (2014, 771–772) emphasize that "short-run changes over annual or other relatively brief periods are not necessarily analogous to the long-run changes in average weather patterns that may occur with climate change." And Mendelsohn (2019, 272) observes, "An important failing of current weather panel studies is that they lack a clear theoretical model."

costs, and the second case is consistent with actions that require scarce resources.⁴ When choosing actions, the agent knows the current weather, has access to forecasts of future weather, and relies on knowledge of the climate to generate forecasts of weather at longer horizons. A change in the climate alters the distribution of weather that the agent experiences over time and alters the agent's expectation of future weather outcomes. I study how an agent's average outcomes change once the agent has had time to adapt to living in a new climate.

I derive the effects of climate change in terms of model primitives and express reduced-form fixed effects estimators in terms of these same model primitives.⁵ I show that reduced-form estimates of weather impacts can exactly recover the theory-implied effects of climate change on payoffs in a few special cases. Two are of particular interest. First, if actions are neither intertemporal substitutes nor intertemporal complements (so that current decisions are not directly affected by previous decisions), then empirical researchers can recover the effects of climate on actions by combining the estimated effects on actions of current weather, lagged weather, and forecasts of weather. And because empirical researchers can recover the effects of climate on actions, they can also recover the effect of climate on payoffs. Second, researchers do not need to recover effects on actions if agents' payoff functions satisfy a particular condition. Empirical researchers can then recover the effects of climate from especially simple regressions that are consistent with standard practice to date.

However, many applications will not satisfy the special cases. I therefore also extend conventional regression frameworks to recover structural estimates of climate impacts through indirect least squares. Because I formally derive the reduced-form regression coefficients in terms of model primitives, I can recover combinations of model primitives from these coefficients and then calculate the theory-implied effects of climate change.⁶ The identification is exactly the same as in much of the recent

⁴Both types of stories exist in the literature. For instance, in studies of the agricultural impacts of climate change, Deschênes and Greenstone (2007) conjecture that long-run adjustments to changes in climate should be greater than short-run adjustments to weather shocks because there may be costs to adjusting crops, whereas Fisher et al. (2012) and Blanc and Schlenker (2017) conjecture that constraints on storage and groundwater pumping, respectively, could make short-run adjustments exceed long-run adjustments.

⁵Some recent work has tried to reduce the tension inherent in inferring climatic consequences from weather shocks by interacting weather variables with climate variables (see Auffhammer, 2018b; Kolstad and Moore, 2020). These recent techniques combine panel variation with potentially problematic cross-sectional variation. I here investigate what we can learn using only the relatively clean panel variation.

⁶This approach is in the spirit of Marschak's Maxim. Heckman (2010, 359) writes, "Marschak's Maxim suggests that economists should solve well-posed economic problems with minimal assumptions. All that is required to conduct many policy analyses or to answer many well-posed economic questions are policy invariant combinations of the structural parameters that are often much easier to identify than the individual parameters themselves and that do not require knowledge of individual structural parameters." It is also related to sufficient statistics approaches (see Chetty, 2009) and to price theory (see Weyl, 2019). Throughout, I use "reduced-form" and "structural" in the way now common in empirical work.

reduced-form empirical literature (relying on within-unit variation in weather), but the regression specification differs from standard practice in order to provide exactly identified structural parameters and the use of the estimated coefficients also differs from standard practice in being translated through indirect least squares. These structural calculations maintain the generality of the theoretical model, avoiding the need to specify functional forms. Intuitively, the differential response to first and second lags of weather identifies whether actions are intertemporal complements or substitutes, responses to the lead of weather identify ex-ante adaptation, residual responses to lagged weather identify ex-post adaptation, and residual responses to current weather identify direct (no-adaptation) effects of weather.

I apply this new method to an updated version of the seminal analysis of climate and agriculture (Deschênes and Greenstone, 2007). Consistent with past work, changes in extreme growing degree days drive the effects of climate change. Reduced-form calculations give conflicting point estimates: either a 42% or 82% reduction in agricultural profits, depending on which special case is assumed. However, the model primitives recovered by indirect least squares reject both of these special cases. The structural estimates imply that adaptation offsets some of the costs of extreme heat in the short run but, because adaptation imposes its own costs, adds to the costs of extreme heat in the long run. Most adaptation is ex post, but there is evidence of ex-ante adaptation to extreme heat in more recent years. The median estimates suggest that the current century's warming (in the RCP 4.5 scenario of stabilized emissions) would reduce agricultural profits by 56% in the absence of adaptation and by 69% if agents adapt as they do to annual weather shocks.

But will agents display more or less adaptation to climate than to weather? The estimated regression coefficients imply that actions taken in response to extreme growing degree days are intertemporal substitutes, as in resource scarcity stories. This finding is consistent with recent empirical results in agricultural economics (Hendricks et al., 2014; Kim and Moschini, 2018) and with implications of crop rotation dynamics (Eckstein, 1984) but is contrary to widespread intuition based on Le Châtelier's principle. According to the theoretical analysis, agents will undertake more adaptation to short-run weather shocks than to long-run climate change when actions are intertemporal substitutes. I can therefore bound the effects of climate change by the no-adaptation and short-run-adaptation point estimates. Combining a conventional reduced-form estimator with widespread Le Châtelier intuition would suggest losses of 0–42% from warming over the century, but the theory-based calculations here instead suggest losses of 56–69% (\$23–28 billion annually, in year 2017 dollars) under the median estimates.⁷

There has been remarkably little formal analysis of the economic link between

⁷The experiment of considering a change to a different stationary climate follows the reduced-form empirical literature. However, these new structural estimates also bound impacts on agents who have not had time to adapt to the new climate because they recover impacts with full short-run adaptation.

weather and climate, despite the importance of empirically estimating the costs of climate change and the sharpness of informal debates around the relevance of the recent empirical literature to climate change. The primary exception is an argument given in Hsiang (2016) and repeated in Deryugina and Hsiang (2017). The argument stipulates that a change in climate differs from a change in weather only by affecting beliefs about future weather. This difference in beliefs can matter for payoffs only if it affects an agent's chosen actions. However, the envelope theorem tells us that an optimizing agent's actions cannot have first-order consequences for payoffs. Therefore the effects of weather on payoffs exactly—and generically—identify the effects of climate on payoffs.

The formalism in Hsiang (2016) and Deryugina and Hsiang (2017) allows outcomes and actions to depend only on the climate, not on weather realizations. This is not how we normally think about weather and climate. Further, the analysis does not explore the dynamics that are central to the distinction between weather and climate and that drive the debate about the relevance of the growing reduced-form literature. By formalizing the distinction between climate and weather in a dynamic environment, the present analysis highlights two reasons why we cannot appeal to the envelope theorem to identify the consequences of climate change with those of weather shocks. First, it is true that a change in climate alters beliefs about future weather, but it is also true that a change in climate alters the weather that an agent lives through prior to any future time and thus alters the actions chosen prior to any future time. Past actions are predetermined variables from the perspective of an optimizing agent and thus do not drop out through the envelope theorem. Even myopic agents can respond differently to weather and climate when current optimal choices depend on such past choices. Second, in a dynamic model, the envelope theorem applies to the intertemporal value function, not to the per-period payoff function investigated by much empirical work. Optimized current actions should not have first-order effects on intertemporal value, but optimized current actions can have first-order effects on current payoffs when those are offset by first-order effects on expected future payoffs.

A few other lines of research are related. First, calibrated numerical simulations have shown that dynamic responses are critical to the effects of climate on timber markets (Sohngen and Mendelsohn, 1998; Guo and Costello, 2013) and to the cost of increased cyclone risk (Bakkensen and Barrage, 2018). I develop a general analytic setting that precisely disentangles several types of dynamic responses and relates them to widely used fixed effects estimators. Second, empirical work has shown that agents use forecasts of future weather, even at seasonal scales. In particular, Shrader (2017) and Taraz (2017) use variation in seasonal forecasts and in past years' weather outcomes, respectively, to identify ex-ante adaptation to weather events. I formally demonstrate that estimating responses to forecasts and lagged weather is critical to recovering the consequences of climate change. Finally, Kelly et al. (2005) and Kala (2017) study learning about the climate from observed weather. I here abstract from learning in order to focus on mechanisms central to the recent empirical literature.

The challenge of attempting to estimate long-run effects from short-run variation is a common one in empirical economics. To get around this challenge, environmental economists have found policy-induced variation in long-run pollution exposure that is plausibly exogenous to health outcomes (e.g., Chen et al., 2013; Anderson, 2015; Barreca et al., 2017; Bishop et al., 2018). Unfortunately, this type of variation may not be available to researchers interested in the consequences of changing the climate. Labor economists desire the long-run consequences of changing the minimum wage, but inflation converts observed minimum wage increases into short-run shocks (Sorkin, 2015).⁸ And macroeconomists formerly hoped to learn about long-run output-inflation tradeoffs by estimating distributed lag models, but Lucas (1972) argued that, when agents have rational expectations, the lagged response to a transient inflation shock is not informative about the long-run effects of permanently changing inflation policy. Here we desire the long-run effect of changing the policy rule used by nature to generate weather.

The next section describes the setting. Section 3 derives the theory-implied effect of climate. Section 4 establishes conditions under which the effect of climate can be recovered from reduced-form estimates of weather impacts. Section 5 develops the new method of structurally estimating climate impacts and applies it to U.S. agriculture. The final section describes potential extensions. The appendix contains empirical details and proofs, and the supplementary material contains additional theoretical results and empirical robustness checks.

2 Setting

An agent is repeatedly exposed to stochastic weather outcomes and takes actions based on realized weather and information about future weather. The realized weather in period t is w_t and the agent's chosen action is A_t . This action may be interpreted as a level of activity (e.g., time spent outdoors, energy used for heating or cooling, irrigation applied to a field) or as a stock of capital (e.g., outdoor gear, size or efficiency of furnace, number or efficiency of irrigation lines). The agent's time t payoffs are given by the twice-differentiable function $\pi(A_t, A_{t-1}, w_t, w_{t-1}) : \mathbb{R} \times \mathbb{R} \times \mathbb{R} \times \mathbb{R} \rightarrow \mathbb{R}$.⁹ Letting subscripts indicate partial derivatives, I assume $\pi_{11} < 0$ and $\pi_{22} \leq 0$, implying

⁸Three other papers are related to both Sorkin (2015) and the present paper's project. First, I here formalize analogues to arguments in Hamermesh (1995) about why the pre- and post-periods around a minimum wage increase are not true pre- and post-periods. Second, in a model of dynamic stock accumulation, Hennessy and Strebulaev (2020) show that estimated responses to transient shocks can differ substantially from the theory-implied causal effects that empirical researchers seek to test. The present paper is similar in deriving sufficient conditions for estimated effects to match theory-implied effects. Third, Keane and Wolpin (2002) describe tradeoffs between cross-sectional and time series variation when estimating the effects of welfare benefits. These tradeoffs are similar to those that motivate the present paper.

⁹I generalize to vector-valued actions and multidimensional weather in Supplementary Material Section D. Doing so yields little new insight at the expense of exposition.

declining marginal benefits of current and past actions.

I interpret actions as adaptations that become more valuable with high weather outcomes ($\pi_{13}, \pi_{23} \geq 0$). Following terminology from the literature on climate adaptation (e.g., Fankhauser et al., 1999; Mendelsohn, 2000), a case with $\pi_{13} > 0$ reflects adaptation that can occur after weather is realized (“reactive” or “ex-post” adaptation) and a case with $\pi_{23} > 0$ reflects adaptation that can occur before weather is realized (“anticipatory” or “ex-ante” adaptation).¹⁰ I allow adaptation to play both roles at once. The possibility that $\pi_4 \neq 0$ reflects potential delayed impacts from the previous period’s weather, with π_{14} and π_{24} capturing the potential for ex-post adaptation to alter these delayed impacts. Consistent with the normalizations above, I assume $\pi_{14}, \pi_{24} \geq 0$. Finally, observe that the actions could reflect a firm’s production responses to price signals rather than responses to weather per se. In this interpretation, the normalizations imply that “high” weather outcomes increase the price of a firm’s output or reduce the cost of its input.

I allow π_{12} to be positive or negative, with its magnitude constrained as described in Section 3. When $\pi_{12} < 0$, actions are “intertemporal substitutes”, so that choosing a higher level of past actions increases the cost of choosing higher actions today. I describe this case as a resource scarcity story.¹¹ For instance, pumping groundwater today raises the cost of pumping groundwater tomorrow (see Blanc and Schlenker, 2017) or rescheduling activities around today’s weather makes it hard to reschedule activities around tomorrow’s weather (see Graff Zivin and Neidell, 2009). When $\pi_{12} > 0$, actions are “intertemporal complements”, so that choosing a higher level of past actions increases the benefit from choosing higher actions today. I describe this case as an adjustment cost story.¹² For instance, small changes to cropping practices or activity schedules may be easier to implement than large changes. The magnitude of π_{12} affects the agent’s preferred timing of adaptation. As $|\pi_{12}|$ becomes large, the agent prefers to begin adapting before the weather event arrives, but when $|\pi_{12}|$ is small, the agent may wait to undertake most adaptation only once the weather event has arrived.¹³

The agent observes time t weather before selecting her time t action. The agent also understands the climate C , which controls the distribution of weather. We

¹⁰When interpreting actions as the choice of capital stock, the payoff function is consistent with standard models of depreciation. If we restrict the payoff function to allow only ex-ante adaptation, then the setting corresponds to a time-to-build model with a one-period lag. Section 6 discusses the implications of capital stocks that take longer to build.

¹¹Relating to the literature on resource extraction, the case with $\pi_{12} < 0$ can be seen as reflecting stock-dependent extraction costs (Heal, 1976).

¹²The benchmark quadratic adjustment cost model has $\pi_{12} = k$ for some $k > 0$ (see Hamermesh and Pfann, 1996).

¹³The magnitude of π_{12} is related to the distinction between ex-post and ex-ante adaptation insofar as it affects the agent’s preferred timing of adaptation actions. However, π_{12} incentivizes early adaptation only to reduce the costs of later adaptation, not because early adaptation provides protection from weather events. I reserve the terms ex-ante and ex-post adaptation to refer to the effects of actions on the marginal benefit of weather, captured by π_{13} , π_{23} , π_{14} , and π_{24} .

can interpret weather as realized temperature and climate as a location's long-run average temperature. At all times before $t - 1$, the agent's only information about time t weather consists in knowledge of the climate. However, at time $t - 1$ the agent receives a forecast f_{t-1} of time t weather: $f_{t-1} = C + \zeta\nu_{t-1}$, where the innovation ν_{t-1} is a mean-zero, serially uncorrelated random variable with variance $\tau^2 > 0$. The forecast is an unbiased—albeit imperfect—predictor of time t weather: $w_t = f_{t-1} + \zeta\epsilon_t$, where ϵ_t is a mean-zero, serially uncorrelated random variable with variance $\sigma^2 > 0$.¹⁴ The parameter $\zeta \geq 0$ is a perturbation parameter that will be useful for analysis (see Judd, 1996). The covariance between ϵ_t and ν_t is ρ . The covariance between w_t and w_{t-1} is then $\zeta^2\rho$. The agent incorporates knowledge of such serial correlation in her forecasts.

The agent maximizes the present value of payoffs over an infinite horizon:

$$\max_{\{A_t\}_{t=0}^{\infty}} \sum_{t=0}^{\infty} \beta^t E_0 [\pi(A_t, A_{t-1}, w_t, w_{t-1})],$$

where $\beta \in [0, 1)$ is the per-period discount factor, A_{-1} is given, and E_0 denotes expectations at the time 0 information set. The solution satisfies the following Bellman equation:

$$\begin{aligned} V(A_{t-1}, w_t, f_t, w_{t-1}; \zeta) &= \max_{A_t} \left\{ \pi(A_t, A_{t-1}, w_t, w_{t-1}) + \beta E_t [V(A_t, w_{t+1}, f_{t+1}, w_t; \zeta)] \right\} \\ \text{s.t. } w_{t+1} &= f_t + \zeta\epsilon_{t+1} \\ f_{t+1} &= C + \zeta\nu_{t+1}. \end{aligned}$$

Weather experienced prior to time $t - 1$ affects actions chosen in those earlier periods. Those actions in turn affect actions in times $t - 1$ and t , which in turn affect time t payoffs.

The setting is sufficiently general to describe many applications of interest. For instance, much empirical literature has studied the effects of weather on energy use. The agent could then be choosing indoor temperature in each period, where payoffs depend on current actions through energy use and depend on weather through thermal comfort. Habituation to outdoor temperatures is captured by π_{14} . Much empirical work has also studied the effect of weather on labor productivity. The decision variable could be effort, the dependence of payoffs on weather could reflect current thermal

¹⁴Consistent with much previous literature, climate here controls average weather. One might wonder about the dependence of higher moments of the weather distribution on climate. In fact, the effects of climate change on the variance of the weather are poorly understood and likely to be spatially heterogeneous (e.g., Huntingford et al., 2013; Lemoine and Kapnick, 2016). Further, for economic analysis, we need to know not just how climate change affects the variance of realized weather but how it affects the forecastability of weather: the variance of the weather more than one period ahead is $\zeta^2(\sigma^2 + \tau^2)$, so we need to apportion any change in variance between σ^2 and τ^2 . I leave such an extension to future work.

stress as well as the effects of the previous day’s weather via sleep and physiological functioning, the resource scarcity is one of tasks needing to be done, and forecasts allow the agent to plan tasks and vacation time around weather outcomes. Finally, many researchers have studied the effects of weather on agricultural outcomes. In that case, payoffs are profits, actions include planting decisions, and weather affects yields.

I will often impose one of the following two assumptions:

Assumption 1. ζ^2 is small.

Assumption 2. π is quadratic.

Either assumption will limit the consequences of stochasticity for optimal policy, whether by limiting the variance of weather outcomes (Assumption 1) or by making the policy function independent of that variance (Assumption 2).¹⁵

I will be interested in empirical researchers’ ability to estimate the consequences of altering C from observable responses to time series variation in w_t and f_t . It is important to be clear about the climate experiment. I study the average effects (over time, and thus over weather shocks) of moving an agent from one climate to another and giving the agent time to adapt to the new climate, based on experiencing weather drawn from the new distribution and on understanding the new distribution of future weather. This climate change treatment is consistent with the exercise common in the empirical literature, which calculates the effect of replacing today’s distribution of weather with a distribution projected to hold by the end of the century. Following most empirical literature, I will not study how the transition from one climate to another interacts with agents’ decisions¹⁶ or study how expectations of a future change in climate affect agents today.¹⁷ These are both important questions but are beyond the scope of the present analysis—and thus far largely beyond the empirical literature that this analysis seeks to inform.

¹⁵Note that when applying Assumption 2, the chosen policy is affected by the variance of weather (through the realized weather) even though the policy rule is independent of that variance.

¹⁶Kelly et al. (2005) frame the cost of learning as an adjustment cost. Quiggin and Horowitz (1999, 2003) discuss broader costs of adjusting to a change in climate. These papers’ adjustment costs are conceptually distinct from the adjustment costs studied here. The present use of “adjustment costs” follows much other economics literature in referring to the cost of changing decisions from their previous levels. I study how these adjustment costs hinder estimation of the consequences of climate change from weather impacts, not how they affect the cost of transitioning from one climate to another.

¹⁷Severen et al. (2018) show that land markets capitalize expectations of future climate change and correct cross-sectional analyses in the tradition of Mendelsohn et al. (1994) for this effect. I here study responses to widely available, shorter-run forecasts in a time series context and show how to use them to improve panel analyses in the tradition of Deschênes and Greenstone (2007).

3 Theory-Implied Effect of Climate Change

I now derive the exact effect of climate change on long-run payoffs and actions within this model. I will subsequently explore how to estimate these effects from observable variation in weather.

The analysis approximates the solution to the full, stochastic model around the steady state of the deterministic mode (Judd, 1996). The deterministic model fixes $\zeta = 0$, in which case $w_t = f_t = C$ at all times t . The first-order condition for the deterministic model is:

$$0 = \pi_1(A_t, A_{t-1}, C, C) + \beta V_1(A_t, C, C, C; 0).$$

The envelope theorem yields:¹⁸

$$V_1(A_{t-1}, C, C, C; 0) = \pi_2(A_t, A_{t-1}, C, C).$$

Advancing this forward by one timestep and substituting into the first-order condition, we have the Euler equation:

$$0 = \pi_1(A_t, A_{t-1}, C, C) + \beta \pi_2(A_{t+1}, A_t, C, C). \quad (1)$$

A steady state \bar{A} of the deterministic system is implicitly defined by

$$0 = \pi_1(\bar{A}, \bar{A}, C, C) + \beta \pi_2(\bar{A}, \bar{A}, C, C). \quad (2)$$

Define $\bar{\pi} \triangleq \pi(\bar{A}, \bar{A}, C, C)$. The following lemma describes the uniqueness and stability of the steady state.¹⁹

Lemma 1. *For $\bar{\pi}_{12} \neq 0$ and $\zeta = 0$, \bar{A} is locally saddle-path stable if and only if $(1 + \beta)|\bar{\pi}_{12}| < -\bar{\pi}_{11} - \beta\bar{\pi}_{22}$, in which case \bar{A} is unique. For $\bar{\pi}_{12} = 0$ and $\zeta = 0$, the agent chooses $A_t = \bar{A}$ at all times t .*

Proof. See Appendix B.2. □

I henceforth assume that $(1 + \beta)|\bar{\pi}_{12}| < -\bar{\pi}_{11} - \beta\bar{\pi}_{22}$, so that the deterministic steady state is unique and saddle-path stable.

Now consider optimal actions in the stochastic system. Stochastic shocks make weather and forecast variables differ from the climate index. The first-order condition is:

$$0 = \pi_1(A_t, A_{t-1}, w_t, w_{t-1}) + \beta E_t[V_1(A_t, w_{t+1}, f_{t+1}, w_t; \zeta)].$$

¹⁸Some may be confused by the use of the envelope theorem, given the introduction's discussion. The present use of the envelope theorem is standard, applying to the intertemporal value function as one step in the derivation of the Euler equation. The criticism was of appeals to the envelope theorem to justify equating responses to climate and weather, not of the envelope theorem itself.

¹⁹The steady state exists if $\sup_{\bar{A}}[\pi_1(\bar{A}, \bar{A}, C, C) + \beta\pi_2(\bar{A}, \bar{A}, C, C)] > 0$ and $\inf_{\bar{A}}[\pi_1(\bar{A}, \bar{A}, C, C) + \beta\pi_2(\bar{A}, \bar{A}, C, C)] < 0$. These conditions will hold in most applications.

The envelope theorem yields:

$$V_1(A_{t-1}, w_t, f_t, w_{t-1}; \zeta) = \pi_2(A_t, A_{t-1}, w_t, w_{t-1}).$$

Advancing this forward by one timestep and substituting into the first-order condition, we have the stochastic Euler equation:

$$0 = \pi_1(A_t, A_{t-1}, w_t, w_{t-1}) + \beta E_t[\pi_2(A_{t+1}, A_t, w_{t+1}, w_t)]. \quad (3)$$

The following lemma describes the evolution of $E_0[A_t]$.

Lemma 2. *Let either Assumption 1 or 2 hold, and let $E_0[(A_1 - \bar{A})^2]$ be small. Then $\lim_{t \rightarrow \infty} E_0[A_t] = \bar{A}$.*

Proof. See Appendix B.3. □

This lemma says that average actions converge to the steady state if current actions are not too far from the deterministic steady state and either the variance of weather is not too great or payoffs are quadratic.

We first seek the average effect of climate on long-run actions. When the conditions of Lemma 2 hold, applying the implicit function theorem to equation (2) yields:

$$\lim_{t \rightarrow \infty} \frac{dE_0[A_t]}{dC} = \frac{d\bar{A}}{dC} = \frac{\overbrace{\bar{\pi}_{13} + \bar{\pi}_{14} + \beta\bar{\pi}_{24}}^{\text{ex-post}} + \overbrace{\beta\bar{\pi}_{23}}^{\text{ex-ante}}}{-\bar{\pi}_{11} - (1 + \beta)\bar{\pi}_{12} - \beta\bar{\pi}_{22}} \geq 0. \quad (4)$$

This is the average long-run effect of climate change on actions. Expected future actions increase in the climate index because I normalize high actions to be more beneficial when the weather index is high. Equation (4) captures how climate change alters weather in all periods: the past, the present, and the future. We see the various forms of ex-post adaptation captured by $\bar{\pi}_{13}$, $\bar{\pi}_{14}$, and $\beta\bar{\pi}_{24}$. We also see the possibility of ex-ante adaptation, controlled by $\bar{\pi}_{23}$ and arising because the agent understands that the altered climate affects weather in subsequent periods. Finally, observe that $\bar{\pi}_{12}$ enters through the denominator in (4). When actions are intertemporal substitutes ($\bar{\pi}_{12} < 0$), this term reduces the magnitude of the response to climate change, as when resource scarcity makes long-run responses smaller than short-run responses. However, when actions are intertemporal complements ($\bar{\pi}_{12} > 0$), this term increases the magnitude of the response to climate change, as when adjustment costs allow long-run responses to exceed short-run responses.

We now seek the average effect of climate on long-run payoffs. Approximating the payoff function around the steady state, $w_t = w_{t-1} = C$, and $\zeta = 0$ and using either Assumption 1 or Assumption 2, we have:

$$\begin{aligned} E_0[\pi(A_t, A_{t-1}, w_t, w_{t-1})] &= \bar{\pi} + \bar{\pi}_1(E_0[A_t] - \bar{A}) + \bar{\pi}_2(E_0[A_{t-1}] - \bar{A}) \\ &\quad + \frac{1}{2}\bar{\pi}_{11}E_0[(A_t - \bar{A})^2] + \frac{1}{2}\bar{\pi}_{22}E_0[(A_{t-1} - \bar{A})^2] + \frac{1}{2}(\bar{\pi}_{33} + \bar{\pi}_{44})\zeta^2(\sigma^2 + \tau^2) \\ &\quad + \bar{\pi}_{12}E_0[(A_t - \bar{A})(A_{t-1} - \bar{A})] + \bar{\pi}_{13}Cov_0[A_t, w_t] + \bar{\pi}_{23}Cov_0[A_{t-1}, w_t] \\ &\quad + \bar{\pi}_{14}Cov_0[A_t, w_{t-1}] + \bar{\pi}_{24}Cov_0[A_{t-1}, w_{t-1}] + \bar{\pi}_{34}\zeta^2\rho, \quad (5) \end{aligned}$$

for $t > 1$. Differentiating equation (5) with respect to C and applying either Assumption 1 or Assumption 2 again, we find:

$$\lim_{t \rightarrow \infty} \frac{dE_0[\pi(A_t, A_{t-1}, w_t, w_{t-1})]}{dC} = \bar{\pi}_3 + \bar{\pi}_4 + [\bar{\pi}_1 + \bar{\pi}_2] \frac{d\bar{A}}{dC}, \quad (6)$$

where $d\bar{A}/dC$ is from equation (4). Equation (6) defines the true effect of climate. It is the benchmark that we will subsequently seek to recover from time series variation in weather. The marginal effect of climate on long-run average payoffs is composed of the direct effect of a larger weather index, in both the present ($\bar{\pi}_3$) and the past ($\bar{\pi}_4$), and the effects of changing long-run actions, including both present actions ($\bar{\pi}_1$) and past actions ($\bar{\pi}_2$). Equation (2) implies $\bar{\pi}_1 = -\beta\bar{\pi}_2$. Therefore,

$$\lim_{t \rightarrow \infty} \frac{dE_0[\pi(A_t, A_{t-1}, w_t, w_{t-1})]}{dC} = \bar{\pi}_3 + \bar{\pi}_4 + (1 - \beta)\bar{\pi}_2 \frac{d\bar{A}}{dC}. \quad (7)$$

Whether economic responses increase or decrease payoffs depends on the sign of $\bar{\pi}_2$. A case with $\bar{\pi}_2 > 0$ is a case in which higher actions impose costs today but provide benefits tomorrow, as when undertaking adaptation investments that take time to build. A case with $\bar{\pi}_2 < 0$ is a case in which higher actions provide benefits today but impose costs tomorrow, as when borrowing money, selling from storage, or irrigating with groundwater. Undertaking more actions because of climate change increases payoffs if and only if actions are of the former type.

4 Estimating the Effect of Climate Change from Reduced-Form Weather Regressions

I have derived the theory-implied long-run effect of climate change, but researchers do not know all of the structural parameters required to calculate this effect. Instead, empirical researchers have sought to estimate the effect of climate from reduced-form regressions that use time series variation in realized weather. I now consider whether and how such reduced-form regressions can recover the effect of climate.²⁰

4.1 Estimating Effects on Actions

We have seen that the effects of climate on payoffs nest its effects on actions. Further, much empirical research has sought to estimate the consequences of climate change for decision variables or functions of decision variables, including productivity (Heal and Park, 2013; Zhang et al., 2018), time allocation (Graff Zivin and Neidell, 2014),

²⁰I here consider only the internal validity of estimated effects. Equations (4) and (6) imply that the effect of climate change will vary with the current climate unless weather enters π only linearly. Empirical researchers should therefore take care when extrapolating estimated effects across locations and when pooling data across locations.

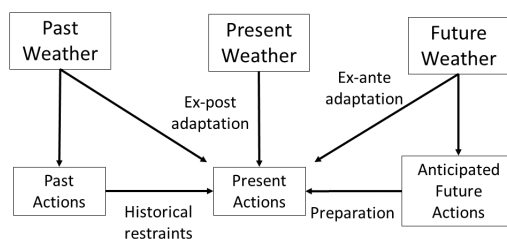


Figure 1: The determinants of present actions, from equation (8).

and energy use (Auffhammer and Aroonruengsawat, 2011; Deschênes and Greenstone, 2011; Auffhammer, 2018a). I therefore begin by considering the potential to estimate the effect of climate on actions from time series variation in weather.

First consider the determinants of time t actions. The proof of Lemma 2 shows that if either Assumption 1 or 2 holds and $(A_{t-1} - \bar{A})^2$ is small, then

$$\begin{aligned}
 A_t = \bar{A} + & \underbrace{\frac{\bar{\pi}_{14}}{\chi_2}(w_{t-1} - C) + \frac{\bar{\pi}_{12}}{\chi_2}(A_{t-1} - \bar{A})}_{\text{effects of past weather}} + \underbrace{\frac{\bar{\pi}_{13} + \beta\bar{\pi}_{24} + \beta\bar{\pi}_{14}\frac{\bar{\pi}_{12}}{\chi_1}}{\chi_2}(w_t - C)}_{\text{effects of current weather}} \\
 & + \underbrace{\frac{\beta\bar{\pi}_{23} + \beta\left(\bar{\pi}_{13} + \beta\bar{\pi}_{24} + \beta\bar{\pi}_{14}\frac{\bar{\pi}_{12}}{\chi_0}\right)\frac{\bar{\pi}_{12}}{\chi_1}}{\chi_2}}_{\text{effects of future weather}}(f_t - C), \tag{8}
 \end{aligned}$$

where each $\chi_i > |\bar{\pi}_{12}|$. We see time t actions determined by past, present, and future weather. Figure 1 illustrates the main relationships identified by this expression.

Actions depend on present weather in three ways. First, actions respond to current weather as a means of mitigating its immediate harm or amplifying its immediate benefits. This channel is controlled by $\bar{\pi}_{13}$. Second, actions respond to current weather when current actions can mitigate the harm or amplify the benefits incurred by current weather in future periods. This channel is controlled by $\bar{\pi}_{24}$ and arises only for forward-looking agents. As an example of the distinction between the two channels, an agent may avoid going outside on a cold day both to minimize discomfort from the current temperature and to avoid getting sick in the near future. Both of these channels are forms of ex-post adaptation. Third, when $\bar{\pi}_{14} \neq 0$, current weather will affect an agent's chosen action in the next period (not pictured in Figure 1), leading a forward-looking agent to adjust her current action in preparation for that choice. This channel vanishes when $\bar{\pi}_{12} = 0$ because today's actions then do not directly interact with subsequent actions.

Actions depend on forecasts of future weather in two ways. First, when there is the possibility of ex-ante adaptation ($\bar{\pi}_{23} > 0$), agents choose today's actions in order to directly mitigate the consequences (or enhance the benefits) of expected future weather. Second, expected future weather affects expected future actions, leading agents to take preparatory actions today. When $\bar{\pi}_{12} > 0$, a high forecast leads agents

to choose high actions today as a means of reducing future adjustment costs, but when $\bar{\pi}_{12} < 0$, a high forecast leads agents to choose low actions today as a means of conserving resources for the future.

And actions depend on past weather in two ways. First, past weather affects the marginal payoffs from current actions directly when $\bar{\pi}_{14} \neq 0$. This is a form of ex-post adaptation. Second, past weather affects past actions, which impose historical restraints on current actions when $\bar{\pi}_{12} \neq 0$. When actions are intertemporal complements ($\bar{\pi}_{12} > 0$), high past actions justify higher present actions as a way to reduce adjustment costs, but when actions are intertemporal substitutes ($\bar{\pi}_{12} < 0$), high past actions justify lower present actions by depleting the resources needed to maintain a high action. Through these historical restraints, time t actions depend not just on time $t - 1$ weather but also on all earlier periods' weather realizations.

Empirical researchers hope to recover (4) from time series variation in weather. Let there be J agents (equivalently, firms) observed in each of T periods. Index these agents by j . In order to focus on the issue at hand, imagine that they are in the same climate C with the same payoff function π and the same stochastic process driving forecasts and weather, though each agent draws its own sequence of weather and forecasts. Consider the following fixed effects regression:

$$A_{jt} = \alpha_j + \Gamma_1 w_{jt} + \Gamma_2 w_{j(t-1)} + \Gamma_3 f_{jt} + \Gamma_4 A_{j(t-1)} + \eta_{jt}, \quad (9)$$

where α_j is a fixed effect for unit j and η_{jt} is an error term that is uncorrelated with the covariates.²¹ I use a hat to denote the probability limit of each estimator. The following proposition relates the estimated coefficients to the effect of climate change.

Proposition 1. *Let either Assumption 1 or 2 hold, and let $(A_{j(t-1)} - \bar{A})^2$ be small for all observations. Then $\hat{\Gamma}_4 \propto \bar{\pi}_{12}$ and*

$$\hat{\Gamma}_1 + \hat{\Gamma}_2 + \hat{\Gamma}_3 = \omega \left(\frac{d\bar{A}}{dC} + \beta \bar{\pi}_{12} \Omega \right), \quad (10)$$

where $\bar{\pi}_{12} > 0$ implies $\omega \in (0, 1)$, $\bar{\pi}_{12} < 0$ implies $\omega > 1$, $\bar{\pi}_{12} = 0$ implies $\omega = 1$, and $\Omega \propto \bar{\pi}_{13} + \bar{\pi}_{14} + \beta \bar{\pi}_{24} \geq 0$.

Proof. See Appendix B.4. □

If we consider moving an agent to a counterfactual climate and observing outcomes in some later time t , then we will observe an agent who experienced altered weather in the periods leading up to period t , who experiences altered weather in period

²¹I do not explicitly model the unobservable characteristics that motivate the fixed effects specification. I am here not interested in identification but in what we learn from a well-identified weather regression. See Dell et al. (2014) and Auffhammer (2018b), among others, for expositions of identification in the climate-economy literature. I assume that the only possible sources of omitted variables bias are the failure to control for variables such as forecasts and lagged actions that are defined within the theoretical model.

t , and who expects altered weather in the periods after t . The three coefficients capture these three temporal relationships altered by climate change: $\hat{\Gamma}_1$ recovers consequences of altering current weather, $\hat{\Gamma}_2$ recovers consequences of altering past weather, and $\hat{\Gamma}_3$ recovers consequences of altering expectations of future weather.²² However, we cannot in general recover the response to a permanent change in climate from the estimated response to transient weather shocks. The reason for this failure is the possibility that $\bar{\pi}_{12} \neq 0$, which occurs if and only if $\hat{\Gamma}_4 \neq 0$.

Relationships of intertemporal substitutability or complementarity drive two types of wedges between the estimator on the left-hand side of (10) and the effect of climate change in (4). The second term in parentheses on the right-hand side of (10) reflects preparatory actions that are undertaken in response to forecasts but are not relevant to the long-run effects of climate. The fixed effects estimator is identified from shocks to forecasts and weather. As described above, a high forecast increases present actions both through the possibility of ex-ante adaptation and through preparatory actions. The former are important components of the effect of climate but the latter are not: an increase in the climate index C does increase forecasts, but because it also increases current and past weather, preparatory actions are not relevant to its long-run effects. When $\bar{\pi}_{12} > 0$, preparatory actions make the fixed effects estimator overstate responses to climate as observed agents are motivated by expectations of temporary adjustment costs, but when $\bar{\pi}_{12} < 0$, preparatory actions make the fixed effects estimator understate responses to climate as observed agents temporarily conserve resources.

The second wedge in (10) arises from ω . This term reflects the difference between the historical restraints on current actions imposed by transient weather shocks and those imposed by a change in climate that affects all past weather realizations. When $\bar{\pi}_{12} > 0$, historical restraints prevent an agent from adjusting too much to a transient weather shock, but when that shock has been repeated many times in the past (as eventually happens following a change in climate), the many small adjustments eventually add up to much greater adjustment. The $\omega < 1$ captures how responses to transient shocks overstate historical restraints in this case. Consistent with conjectures in Deschênes and Greenstone (2007), observable short-run responses are smaller than long-run responses. In contrast, when $\bar{\pi}_{12} < 0$, an agent experiences more severe historical restraints following a change in climate than following a transient weather shock. When actions depend on scarce resources, actions can be more extreme when they are maintained for only a short period of time. The $\omega > 1$ captures how responses to transient shocks understate historical restraints in this case. Consistent with conjectures in Fisher et al. (2012) and Blanc and Schlenker (2017), short-run responses are larger than long-run responses.

The wedges introduced by Ω and ω conflict, making it impossible to sign the bias in general. However, we can make progress in two special cases. First, when $\bar{\pi}_{12} = 0$, both wedges vanish. In this case, the fixed effects estimator exactly recovers the

²²The proof provides explicit expressions for the $\hat{\Gamma}$.

effect of climate. Second, when $\beta = 0$, the wedge introduced by preparatory actions vanishes because myopic agents are not concerned about future actions. The sign of the bias then depends only on the wedge ω induced by historical restraints, as even myopic agents respond to their own past decisions (see also Keane and Wolpin, 2002).²³

Now consider the following distributed lag regression, which matches most literature in not controlling for lagged actions but generalizes the literature to control for forecasts:²⁴

$$A_{jt} = \alpha_j + \sum_{i=0}^{I+1} \Gamma_{w_{t-i}} w_{j(t-i)} + \sum_{i=0}^{I+1} \Gamma_{f_{t-i}} f_{j(t-i)} + \eta_{jt}, \quad (11)$$

where $I \geq 0$. The following proposition relates the estimated coefficients to the effect of climate change.

Proposition 2. *Let either Assumption 1 or 2 hold, and let $(A_{j(t-1)} - \bar{A})^2$ be small for all observations. Then*

$$\lim_{I \rightarrow \infty} \sum_{i=0}^I \left[\hat{\Gamma}_{w_{t-i}} + \hat{\Gamma}_{f_{t-i}} \right] = \tilde{\omega} \left(\frac{d\bar{A}}{dC} + \beta \bar{\pi}_{12} \Omega \right),$$

where $\beta \bar{\pi}_{12} > 0$ implies $\tilde{\omega} \in (\omega, 1)$, $\beta \bar{\pi}_{12} < 0$ implies $\tilde{\omega} \in (1, \omega)$, and $\beta \bar{\pi}_{12} = 0$ implies $\tilde{\omega} = 1$, with ω and Ω from Proposition 1. If $\bar{\pi}_{12} = 0$, then $\hat{\Gamma}_{w_{t-i}} = 0$ for $i > 1$ and $\hat{\Gamma}_{f_{t-i}} = 0$ for $i > 0$. If $\beta = 0$, then $\hat{\Gamma}_{f_{t-i}} = 0$ for all $i \geq 0$.

Proof. See Appendix B.5. □

The estimator on the left-hand side is subject to the same bias from preparatory actions as the estimator on the left-hand side of (10), but by using a long history of transient shocks, this new estimator reduces the bias introduced by historical restraints. If the latter bias is the dominant one, then this estimator may reduce the overall bias in estimated effects on actions. Further, this estimator recovers the effects of climate in a new case: when agents are myopic. Myopic agents are never subject to the bias induced by preparatory actions, and we now lose the bias induced by historical restraints because myopic agents respond to a long sequence of transient weather shocks in exactly the same way as they respond to living in a world with an altered climate.

²³The wedge introduced by preparatory actions also vanishes if there is no ex-post adaptation, but this is an artifact of modeling forecasts as existing only one period ahead. In this environment, there are no time t shocks that affect expectations of time $t + 2$ weather. If there were longer-horizon forecasts, then time t shocks could affect those expectations and thereby induce preparation for ex-ante adaptation anticipated to be undertaken at time $t + 1$.

²⁴Supplementary Material Section A.1 derives results for regressions that do not control for forecasts, and Supplementary Material Section A.2 analyzes the effect of aggregating over multiple timesteps. The omission of lagged effects is driven in part by concern for Nickell (1981) omitted variables bias. Also see footnote 5.

4.2 Estimating Effects on Payoffs

Now consider the possibility of recovering the effects of climate on payoffs from observations of payoffs and weather. For instance, empirical research studies how variation in weather affects agricultural profits (e.g., Deschênes and Greenstone, 2007) or affects macroeconomic variables such as gross output or income that are potentially related to payoffs (e.g., Dell et al., 2012; Burke et al., 2015; Deryugina and Hsiang, 2017; Colacito et al., 2019).

The class of payoff functions defined by the following assumption will yield especially interesting results:

Assumption 3. $\pi_2(A_t, A_{t-1}, w_t, w_{t-1}) = K\pi_1(A_t, A_{t-1}, w_t, w_{t-1})$ if $A_{t-1} = A_t$, for $K \neq -\beta$.

Consider a few members of this class. First, adjustment cost models yield $K = 0$: if $\pi = g(A_t, (A_t - A_{t-1})^z, w_t, w_{t-1})$ for $z > 1$, then $\pi_2 = z(A_t - A_{t-1})^{z-1}g_2(A_t, (A_t - A_{t-1})^z, w_t, w_{t-1})$ and thus is equal to 0 when $A_t = A_{t-1}$. Second, a model in which the returns to resource extraction decline in previous extraction can yield $K = -1$: if $\pi = g(A_t/A_{t-1}, w_t, w_{t-1})$, then $\pi_1 = g_1(A_t/A_{t-1}, w_t, w_{t-1})/A_{t-1}$ and $\pi_2 = -A_t g_1(A_t/A_{t-1}, w_t, w_{t-1})/A_{t-1}^2$. Third, a model in which ex-post adaptation and ex-ante adaptation form a constant elasticity of substitution (CES) aggregate with distribution parameter κ yields $K = (1 - \kappa)/\kappa$: $\pi = g(h(A_t, A_{t-1}), w_t, w_{t-1})$ where $h(A_t, A_{t-1}) = (\kappa A_t^\sigma + (1 - \kappa)A_{t-1}^\sigma)^{1/\sigma}$ for $\sigma < 1, \neq 0$ and $h(A_t, A_{t-1}) = A_t^\kappa A_{t-1}^{1-\kappa}$ for $\sigma = 0$. Finally, a model without dynamic linkages has $\pi_2(\cdot, \cdot, \cdot, \cdot) = 0$ and thus $K = 0$.

Empirical researchers hope to recover (6) from time series variation in weather. They will not generally observe the full set of actions available to agents or firms. As a result, empirical researchers may estimate the following regression:²⁵

$$\pi_{jt} = \alpha_j + \sum_{i=0}^{I-1} \theta_{w_{t-i}} w_{j(t-i)} + \sum_{i=0}^{I-1} \theta_{f_{t-i}} f_{j(t-i)} + \eta_{jt}, \quad (12)$$

where I again label units as j , α_j is a fixed effect for agent j , and η_{jt} is an error term (see footnote 21). We are interested in the vector of coefficients θ . As before, I use a hat to denote the probability limit of each coefficient.

Proposition 3. *Let Assumption 1 hold, or let Assumption 2 hold with the ϵ and ν normally distributed. Also let $(A_{j(t-1)} - \bar{A})^2$ and $(A_{jt} - \bar{A})^2$ be small for all observations and let each agent's average actions be \bar{A} .*

1. If $\bar{\pi}_{12} = 0$ and $I > 1$, then $\lim_{s \rightarrow \infty} dE_0[\pi_s] / dC = \hat{\theta}_{w_t} + \hat{\theta}_{w_{t-1}} + \hat{\theta}_{w_{t-2}} + \hat{\theta}_{f_t} + \hat{\theta}_{f_{t-1}}$ and all other coefficients are equal to 0.

²⁵Supplementary Material Section A.1 analyzes regressions closer to previous empirical literature, which omits forecasts. It also analyzes the estimator of Deryugina and Hsiang (2017).

2. If $\beta = 0$, then $\lim_{s \rightarrow \infty} dE_0[\pi_s]/dC = \lim_{I \rightarrow \infty} \left[\sum_{i=0}^I \hat{\theta}_{w_{t-i}} + \sum_{i=0}^I \hat{\theta}_{f_{t-i}} \right]$.
3. $\lim_{s \rightarrow \infty} dE_0[\pi_s]/dC = \lim_{\beta \rightarrow 1} \lim_{I \rightarrow \infty} \left[\sum_{i=0}^I \hat{\theta}_{w_{t-i}} + \sum_{i=0}^I \hat{\theta}_{f_{t-i}} \right]$.
4. If Assumption 3 holds and $I \geq 0$, then $\lim_{s \rightarrow \infty} dE_0[\pi_s]/dC = \hat{\theta}_{w_t} + \hat{\theta}_{w_{t-1}}$ and all other coefficients are equal to zero.

Proof. See Appendix B.6. □

The proposition describes four cases in which we can recover the effect of climate from time series variation in weather (and Supplementary Material Section A.3 describes cases in which we can unambiguously bound the effect). The first two cases follow directly from the analysis in Section 4.1. There we saw that we can recover the effect of climate on actions if either $\beta = 0$ or $\bar{\pi}_{12} = 0$. If $\beta = 0$, we recover effects on actions only as the estimated lags become very long, in which case we also recover effects on payoffs. If $\bar{\pi}_{12} = 0$, we can recover the effect on current actions from the coefficient on weather, its lag, and forecasts, and the first result in Proposition 3 follows from recognizing that we need to recover effects on both current and lagged actions and that the coefficients on weather and its lag also capture the direct effects of weather in equation (6). Intuitively, neither historical restraints nor preparation for future actions matters when $\pi_{12} = 0$, so we need only recover the direct effects of current and past weather, the effect of current weather on current actions, and any ex-ante adaptation.

The other two cases are ones in which we do not need to recover the effect of climate on actions. The proof shows that the bias from estimating the effect of climate on payoffs from the sum of infinite lags is proportional to $\beta \bar{\pi}_{12} (\bar{\pi}_1 + \bar{\pi}_2)$. The bias vanishes as $\beta \rightarrow 1$ because agents' responses equalize the marginal value of past and current actions, without discounting the former. Alternately, Assumption 3 and equation (2) imply that $\bar{\pi}_2 = \bar{\pi}_1 = 0$: an optimizing agent with this type of payoff function sets the marginal benefit of actions to zero around a steady state. In this case, the consequences of marginal climate change are independent of changes in actions and the estimated coefficients do not include any effects of weather or forecasts on actions. Summing $\hat{\theta}_{w_t}$ and $\hat{\theta}_{w_{t-1}}$ now captures only the direct effects of weather and fully captures the effects of climate on payoffs. We can test whether Assumption 3 holds by examining the magnitude of the coefficient on forecasts: because forecasts matter for current payoffs only through their effects on actions, they cannot affect these payoffs if Assumption 3 indeed holds and agents are near a steady state.²⁶

²⁶Much literature has studied dependent variables such as crop yields (e.g., Schlenker and Roberts, 2009), mortality (e.g., Deschênes and Moretti, 2009; Deschênes and Greenstone, 2011), and health (e.g., Deschenes, 2014) that are functions of actions but are not payoff functions. If we consider recovering the effects of climate on such dependent variables from a fixed effects regression on weather, then the final two parts of Proposition 3 no longer apply because the Euler equation (1) holds only for payoffs, not for other functions of actions.

Envelope theorem intuition proposed in previous literature does not apply in a dynamic model,²⁷ yet we find that Assumption 3 can justify the regressions suggested by envelope theorem intuition. Why are adaptive actions effectively irrelevant in cases that satisfy Assumption 3? In general, we need to account for how climate change affects time t payoffs by changing the weather experienced—and thus the actions chosen—in earlier periods: no envelope theorem applies to π_2 since past actions are predetermined. However, when agents’ payoff functions satisfy Assumption 3, changing past actions cannot improve payoffs around a steady state (i.e., $\bar{\pi}_2 = 0$). In general we also need to account for how changes in intertemporally optimizing agents’ current actions affect payoffs: the envelope theorem for forward-looking agents uses $\partial V/\partial A_t = 0$, not $\pi_1 = 0$. However, Assumption 3 and equation (2) imply that changing current actions cannot improve payoffs around a steady state (i.e., $\bar{\pi}_1 = 0$), even if agents are forward-looking. Intuitively, if today’s actions do not have first-order effects on tomorrow’s payoffs (because $\bar{\pi}_2 = 0$), then an optimizing agent chooses today’s actions to maximize current payoffs (so that $\bar{\pi}_1 = 0$), exactly as a myopic agent would. Therefore when Assumption 3 holds and agents are near a steady state, the right-hand side of equation (6) reduces to $\bar{\pi}_3 + \bar{\pi}_4$, so that climate affects payoffs only through the direct effects of altered average weather. In this special case, the treatment effect of a transient weather shock indeed recovers the effect of permanently changing average weather.²⁸

Proposition 3 assumed that each agent is near its steady state, with average actions equal to \bar{A} .²⁹ The following corollary establishes how relaxing this assumption changes the results.

Corollary 4. *Let the conditions given in Proposition 3 hold, except let each agent’s average actions be different from \bar{A} . In addition, let at least one of $\bar{\pi}_{13}$, $\bar{\pi}_{23}$, $\bar{\pi}_{14}$, or $\bar{\pi}_{24}$ be strictly positive. Then, in each part of Proposition 3, $\lim_{s \rightarrow \infty} dE_0[\pi_s]/dC$ is strictly less (greater) than the indicated combination of coefficients if and only if \bar{A} is strictly less (greater) than each agent’s average actions.*

Proof. See Appendix B.7. □

The corollary establishes that the special cases that formerly sufficed to identify climate impacts from weather impacts now merely bound the effect of climate on payoffs. In particular, we obtain an upper bound if agents are approaching their steady-state actions from above and a lower bound otherwise. Intuitively, if climate shifts the steady-state action farther from the agent’s current action, then weather

²⁷In particular, the argument from Hsiang (2016) and Deryugina and Hsiang (2017) would imply that $d\bar{A}/dC$ generically vanishes in equation (6).

²⁸As described earlier, one of the special cases of Assumption 3 is a model with no dynamic linkages ($\pi_2(\cdot, \cdot, \cdot, \cdot) = 0$), in which case the agent solves a series of independent, static decision problems. Appeals to the envelope theorem therefore can end up with the correct result in the types of static settings discussed by Hsiang (2016) and Deryugina and Hsiang (2017).

²⁹Sorkin (2015) imposes an analogous restriction when relating short-run and long-run variation.

shocks incorporate transition costs that vanish from the effect of climate on long-run payoffs.

We have seen that reduced-form regressions can recover the effects of climate on payoffs, but only in special environments and only if correctly specified. The predominant empirical specification looks like regression (12), except omitting forecasts and lags of weather. These specifications succeed in recovering the effect of climate if (i) there are no delayed effects of weather ($\bar{\pi}_4 = 0$) and either (ii) payoffs belong to the special class of functions defined by Assumption 3 or (iiia) actions are chosen independently over time ($\bar{\pi}_{12} = 0$) with (iiib) no scope for ex-ante adaptation ($\bar{\pi}_{23} = 0$).³⁰ Adding lags of weather would relax restriction (i) and adding forecasts would relax restriction (iiib), but requiring one of restrictions (ii) and (iiia) is unavoidable. Problematically, these restrictions are not ones that will clearly be met in many environments. Further, the reduced-form coefficients entangle enough structural effects that the bias from failing to meet either (ii) or (iiia) cannot be signed in general. I next show that we can use theoretically motivated indirect least squares estimators to avoid restrictions (ii) and (iiia).

5 Structurally Estimating Climate Impacts in U.S. Agriculture

I now explore the potential for an indirect least squares estimator to recover climate impacts. The necessary assumptions are now driven by the desire to point identify combinations of structural parameters rather than by the need to reconcile reduced-form estimators to the effect of interest. Not only are the required assumptions weaker, but I use the estimated structural parameters to disentangle weather effects from adaptation and to bound the effect of longer-run adaptation. Importantly, this new approach maintains precisely the same credible identification from the reduced-form specifications. As we will see, these specifications suffice because we do not need to recover—or even specify—every underlying structural parameter in order to undertake the calculations suggested by theory.

I demonstrate this new approach by extending the seminal analysis of agricultural impacts from Deschênes and Greenstone (2007). In order to be consistent with common regression specifications, generalize the foregoing analysis to allow for K types of weather variables, which can be correlated with each other. Let there be M actions chosen in each period, so that time t payoffs are now $\pi(\mathbf{A}_t, \mathbf{A}_{t-1}, \mathbf{w}_t, \mathbf{w}_{t-1}) : \mathbb{R}^M \times \mathbb{R}^M \times \mathbb{R}^K \times \mathbb{R}^K \rightarrow \mathbb{R}$, with bold script indicating vectors. Superscripts will indicate elements of these vectors. The following assumption is useful for the structural calculations:

³⁰See Supplementary Material Section A.1.

Assumption 4. *Either (i) there exist $g : \mathbb{R}^M \rightarrow \mathbb{R}$, $h : \mathbb{R}^M \rightarrow \mathbb{R}$, and $\pi^0 : \mathbb{R} \times \mathbb{R} \times \mathbb{R}^K \rightarrow \mathbb{R}$ such that $\pi(\mathbf{A}_t, \mathbf{A}_{t-1}, \mathbf{w}_t, \mathbf{w}_{t-1}) = \pi^0(g(\mathbf{A}_t), h(\mathbf{A}_{t-1}), \mathbf{w}_t)$, or (ii) there exist $\pi^k : \mathbb{R} \times \mathbb{R} \times \mathbb{R} \rightarrow \mathbb{R}$ for $k \in \{1, \dots, K\}$ and $\pi^{K+1} : \mathbb{R}^M \times \mathbb{R}^M \rightarrow \mathbb{R}$ such that $M \geq K$ and*

$$\pi(\mathbf{A}_t, \mathbf{A}_{t-1}, \mathbf{w}_t, \mathbf{w}_{t-1}) = \sum_{k=1}^K \pi^k(A_t^k, A_{t-1}^k, w_t^k) + \pi^{K+1}(\mathbf{A}_t^{\sim k}, \mathbf{A}_{t-1}^{\sim k}),$$

where $\mathbf{A}_t^{\sim k}$ indicates the $(M - K)$ -dimensional vector of actions A_t^{K+1} through A_t^M .

This assumption does two things. First, it rules out delayed effects of weather. Some assumption about delayed effects is necessary for point identification of structural parameters. Ignoring delayed effects is consistent with past literature and is plausible in the below application to annual agricultural data. Second, it requires either that the vector of actions be reducible to a composite action (trivially true for $M = 1$, as in foregoing analysis) or that payoffs be separable in the dimensions of weather. This requirement ensures that the terms controlling whether actions are intertemporal substitutes or complements are scalar.

Consider the following regression:

$$\pi_{ct} = \alpha_c + \psi_{rt} + \sum_{k=1}^K [\Phi_{w_{t-2}}^k w_{c(t-2)}^k + \Phi_{w_{t-1}}^k w_{c(t-1)}^k + \Phi_{w_t}^k w_{ct}^k + \Phi_{w_{t+1}}^k w_{c(t+1)}^k] + \delta_{ct}, \quad (13)$$

where c indicates counties, t indicates years, π_{ct} is agricultural profits, the α_c are county fixed effects, the ψ_{rt} are region-year fixed effects,³¹ and superscript k indexes weather variables of interest. The following lemma expresses the coefficients in terms of model primitives:³²

Lemma 3. *Let Assumption 4 and the conditions of Proposition 3 hold, and let ϵ_t be*

³¹In the preferred specification, the regions are USDA Farm Resource Regions (see also Deschênes and Greenstone, 2012). Appendix A provides further details and reports the variance explained by the weather variables (see Fisher et al., 2012). Supplementary Material Section B.1 assesses sensitivity to instead defining regions as individual states (as in Deschênes and Greenstone, 2007) or as the whole country (as in Fisher et al., 2012).

³²The lemma requires that weather be serially uncorrelated. This assumption seems an acceptable starting point: over all U.S. counties from 1972 to 2019, the correlation between locally demeaned growing season degree days and its lag is 0.13, the correlation between locally demeaned extreme growing season degree days and its lag is 0.075, and the correlation between locally demeaned growing season precipitation and its lag is -0.014.

uncorrelated with $\boldsymbol{\nu}_t$. Then:

$$\begin{aligned}\hat{\Phi}_{w_{t+1}}^k &= -\beta \bar{\pi}_2^k \hat{\Gamma}_3^k \frac{(\tau^k)^2}{(\tau^k)^2 + (\sigma^k)^2}, \\ \hat{\Phi}_{w_t}^k &= \bar{\pi}_3^k - \beta \bar{\pi}_2^k \hat{\Gamma}_1^k + \left(1 - \beta \frac{\bar{\pi}_{12}^k}{\chi_2^k}\right) \bar{\pi}_2^k \frac{(\tau^k)^2}{(\tau^k)^2 + (\sigma^k)^2} \hat{\Gamma}_3^k, \\ \hat{\Phi}_{w_{t-1}}^k &= \left(1 - \beta \frac{\bar{\pi}_{12}^k}{\chi_2^k}\right) \bar{\pi}_2^k \hat{\Gamma}_1^k + \left(1 - \beta \frac{\bar{\pi}_{12}^k}{\chi_2^k}\right) \frac{\bar{\pi}_{12}^k}{\chi_2^k} \bar{\pi}_2^k \frac{(\tau^k)^2}{(\tau^k)^2 + (\sigma^k)^2} \hat{\Gamma}_3^k, \\ \hat{\Phi}_{w_{t-2}}^k &= \frac{\bar{\pi}_{12}^k}{\chi_2^k} \left(1 - \beta \frac{\bar{\pi}_{12}^k}{\chi_2^k}\right) \bar{\pi}_2^k \hat{\Gamma}_1^k + \left(\frac{\bar{\pi}_{12}^k}{\chi_2^k}\right)^2 \left(1 - \beta \frac{\bar{\pi}_{12}^k}{\chi_2^k}\right) \bar{\pi}_2^k \frac{(\tau^k)^2}{(\tau^k)^2 + (\sigma^k)^2} \hat{\Gamma}_3^k.\end{aligned}$$

If case (i) of Assumption 4 holds, then we replace the k superscripts on the right-hand side with 0.

Proof. See Appendix B.8. □

The $\hat{\Gamma}$ were defined in regression (11), analyzed in Proposition 1, and expressed in terms of model primitives in the proof of Proposition 1. They here gain a superscript k to indicate the corresponding dimension of weather. Solving the system of equations, we find:

$$\frac{\bar{\pi}_{12}^k}{\chi_2^k} = \frac{\hat{\Phi}_{w_{t-2}}^k}{\hat{\Phi}_{w_{t-1}}^k}, \quad (14)$$

$$\bar{\pi}_2^k \hat{\Gamma}_3^k \frac{(\tau^k)^2}{(\tau^k)^2 + (\sigma^k)^2} = -\frac{\hat{\Phi}_{w_{t+1}}^k}{\beta}, \quad (15)$$

$$\bar{\pi}_2^k \hat{\Gamma}_1^k = \frac{\hat{\Phi}_{w_{t-1}}^k - \left(1 - \beta \frac{\bar{\pi}_{12}^k}{\chi_2^k}\right) \frac{\bar{\pi}_{12}^k}{\chi_2^k} \bar{\pi}_2^k \frac{(\tau^k)^2}{(\tau^k)^2 + (\sigma^k)^2} \hat{\Gamma}_3^k}{1 - \beta \frac{\bar{\pi}_{12}^k}{\chi_2^k}}, \quad (16)$$

$$\bar{\pi}_3^k = \hat{\Phi}_{w_t}^k + \beta \bar{\pi}_2^k \hat{\Gamma}_1^k - \left(1 - \beta \frac{\bar{\pi}_{12}^k}{\chi_2^k}\right) \bar{\pi}_2^k \frac{(\tau^k)^2}{(\tau^k)^2 + (\sigma^k)^2} \hat{\Gamma}_3^k. \quad (17)$$

$\bar{\pi}_{12}^k/\chi_2^k$ is identified from the first and second lags of weather (equation (14)). The proof of Lemma 2 shows that $\chi_2^k > |\bar{\pi}_{12}^k|$ for a saddle-path stable steady-state, so the sign of $\bar{\pi}_{12}^k/\chi_2^k$ matches the sign of $\bar{\pi}_{12}^k$. The lead of weather identifies $\bar{\pi}_2^k \hat{\Gamma}_3^k \frac{(\tau^k)^2}{(\tau^k)^2 + (\sigma^k)^2}$ (equation (15)), which the proof of Proposition 1 connects to ex-ante adaptation.³³ Given these two terms, the residual effects of lagged weather identify $\bar{\pi}_2^k \hat{\Gamma}_1^k$ (equation (16)), which the proof of Proposition 1 connects to ex-post adaptation. Finally, the residual effects of contemporary weather identify the direct effects $\bar{\pi}_3^k$ (equation (17)). Intuitively, when lagged weather affects current payoffs only through

³³I calibrate β to the annual discount rate of 34% obtained in Duquette et al. (2012). Supplementary Material Section B.1 shows that results are not sensitive to lower discount rates.

actions, we can identify ex-post adaptation from lagged weather and can identify intertemporal links between actions by comparing lags of weather. And once we have identified the scope of adaptation, we can recover the direct effects of weather from the response of payoffs to contemporary weather.

Equation (7) shows that calculating climate impacts requires $\bar{\pi}_3^k$ and $(1-\beta)\bar{\pi}_2^k[d\bar{A}^k/dC^k]$, using case (ii) of Assumption 4 for exposition. The above steps recover $\bar{\pi}_3^k$ directly, which also gives the no-adaptation effect of climate change. From equation (10),

$$\frac{d\bar{A}^k}{dC^k} = \frac{1}{\omega^k} \left[\hat{\Gamma}_1^k + \hat{\Gamma}_3^k \right] - \beta \bar{\pi}_{12}^k \Omega^k,$$

with $\omega^k > 1$ if and only if $\bar{\pi}_{12}^k < 0$. Using this expression in equation (7) and letting $\bar{\pi}_{12}^k \rightarrow 0$ gives us a short-run-adaptation estimate of climate consequences:

$$\lim_{t \rightarrow \infty} \frac{dE_0[\pi(\mathbf{A}_t, \mathbf{A}_{t-1}, \mathbf{w}_t, \mathbf{w}_{t-1})]}{dC^k} \Big|_{\bar{\pi}_{12}^k=0} = \bar{\pi}_3^k + (1-\beta)\bar{\pi}_2^k \hat{\Gamma}_1^k + (1-\beta)\bar{\pi}_2^k \hat{\Gamma}_3^k. \quad (18)$$

Equations (15) through (17) provide all the terms for the right-hand side of (18). Even though I recover only combinations of structural parameters through indirect least squares (recall that each $\hat{\Gamma}^k$ is a function of structural parameters), these combinations of structural parameters suffice to recover climate impacts. I calculate the effects of ex-post adaptation using $(1-\beta)\bar{\pi}_2^k \hat{\Gamma}_1^k$ and the effects of ex-ante adaptation using $(1-\beta)\bar{\pi}_2^k \hat{\Gamma}_3^k$,³⁴ and I use the estimated $\bar{\pi}_{12}^k$ to bound long-run costs from equation (18).

For comparison, I also undertake two reduced-form calculations of the effects of climate change. A first calculation estimates (13) without any leads or lags on the right-hand side and multiplies each weather variable's coefficient by the projected change in that weather variable. This calculation matches the calculations undertaken in previous literature. From Proposition 3 and Supplementary Material Section A.1, it recovers the theory-implied effects of climate if Assumptions 3 and 4 hold. A second calculation estimates (13) without the second lag on the right-hand side and multiplies the sum of each weather index's three coefficients by the projected change in that weather variable. From Proposition 3, this calculation recovers the theory-implied effects of climate if $\bar{\pi}_{12} = 0$ and Assumption 4 holds (and see footnote 34). This last calculation requires the same assumptions as the structural calculations in (18), but only the structural calculations test the assumption that $\bar{\pi}_{12}^k = 0$ and provide bounds when $\bar{\pi}_{12}^k \neq 0$.

Appendix A describes the data and details sample construction. The construction of the data follows an updated version of the methodology in Deschênes and Greenstone (2007) and Fisher et al. (2012). I have observations of county-level agricultural

³⁴These calculations set $(\tau^k)^2/((\tau^k)^2 + (\sigma^k)^2)$ equal to 1. This fraction reflects the fraction of the variation in weather that is already realized one period ahead (i.e., that is reflected in forecasts). Estimated ex-ante adaptation is biased towards zero if the fraction is in fact less than 1. Replacing the lead of realized weather in regression (13) with forecasts would eliminate this bias.

profits and acreage every 5 years from 1987 through 2017 from the U.S. Census of Agriculture. I follow previous literature in studying a measure of growing season degree days (i.e., accumulated heat within a temperature range favorable to plant growth), a measure of extreme growing season degree days (i.e., accumulated extreme heat, generally harmful to plant growth), and growing season precipitation. The preferred specification includes USDA Farm Resource Region-by-year fixed effects (as in Deschênes and Greenstone, 2012), weights counties by average acreage (as in Deschênes and Greenstone, 2007), clusters standard errors by state (as in Fisher et al., 2012), and restricts the sample to counties east of the 100th meridian, which are less likely to be irrigated (Schlenker et al., 2005; Fisher et al., 2012). Supplementary Material Section B contains a variety of robustness checks.

The top panel of Table 1 reports the reduced-form coefficients from regression (13). Profits increase in same-year growing degree days between 10°C and 29°C (“GDD”), but profits decrease in same-year growing degree days above 29°C (“Extreme GDD”). The central estimate suggests that same-year precipitation reduces profits, but this effect could easily go the other way. The signs of the central estimates alternate from the first to the second lag for both extreme growing degree days and precipitation. The lead of weather does not have a statistically significant effect on profits.

The lower panel of Table 1 reports the medians and, in parentheses, lower and upper quartiles for the theory-implied structural parameters.³⁵ These parameters use the reduced-form coefficients from regression (13) in equations (14) through (17). The signs of the direct terms $\bar{\pi}_2^k$ and the ex-post adaptation terms $\bar{\pi}_2^k \hat{\Gamma}_1^k$ are consistent with the signs of same-year and previous-year impacts on profits. The nonzero ex-post adaptation term for extreme growing degree days and precipitation suggests that Assumption 3 does not hold in this application, which motivates a structural approach to recovering climate impacts. The ex-ante adaptation terms are noisily estimated and not clearly different from zero, as were the coefficients on the leads of weather.

The final row of Table 1 reports the $\bar{\pi}_{12}^k/\chi_2^k$. We have a case of intertemporal substitutes (complements) if this term is negative (positive). The estimates for conventional growing degree days and precipitation have ambiguous sign, but even the 75th percentile estimate is negative for extreme growing degree days. Reassuringly, these estimates are all consistent with $|\bar{\pi}_{12}^k| < \chi_2^k$, which the proof of Lemma 2 shows follows from saddle-path stability. The negative $\bar{\pi}_{12}^k$ is identified by the difference in sign between the estimated reduced-form coefficients on the first and second lags of extreme growing degree days. Within the economic model, these opposite effects imply that adaptive actions taken two years ago increase current payoffs by constraining the actions taken last year. Finding $\bar{\pi}_{12}^k < 0$ is contrary to Le Châtelier’s principle but consistent with recent empirical work in agricultural economics (Hendricks et al., 2014; Kim and Moschini, 2018). Following Eckstein (1984), these researchers attribute

³⁵The lower panel does not report means and standard errors because the distributions can be highly skewed due to $\bar{\pi}_{12}^k/\chi_2^k$ being the ratio of two reduced-form coefficients (see (14)).

Table 1: Top panel: Estimated coefficients and standard errors from regression (13). Bottom panel: Theory-implied structural parameters from combining regression (13) with equations (14) through (17), reported as the median and lower/upper quartiles of the distribution implied by the reduced-form estimates.

	GDD	Extreme GDD	Precip
<i>Reduced-Form Coefficients</i>			
Current	14 (8.6)	-84 (49)	-2.6 (3.3)
Lag 1	-6.7 (7.1)	-52 (26)	-6.9 (3.2)
Lag 2	-11 (11)	22 (27)	0.72 (3.3)
Lead	-2.7 (4.5)	7.7 (21)	1.6 (1.9)
<i>Theory-Implied Parameters</i>			
$\bar{\pi}_3^k$	8.4 (-3.6,17)	-106 (-129,-82)	-5.6 (-7.9,-3.3)
$\bar{\pi}_2^k \hat{\Gamma}_1^k$	-13 (-29,7.0)	-49 (-66,-33)	-7.7 (-10,-5.3)
$\bar{\pi}_2^k \hat{\Gamma}_3^k \frac{(\tau^k)^2}{(\tau^k)^2 + (\sigma^k)^2}$	3.6 (-0.46,7.7)	-10 (-29,8.6)	-2.1 (-3.9,-0.40)
$\bar{\pi}_{12}^k / \chi_2^k$	0.78 (-0.30,2.3)	-0.43 (-0.71,-0.12)	-0.10 (-0.45,0.23)

All specifications include county and Farm Region-year fixed effects. The reduced-form estimates' standard errors and the theory-implied results derive from covariance matrices that are robust to clustering at the state level. The sample includes only counties east of the 100th meridian. Observations are weighted by (the square root of) a county's average farmland acreage. There are 16254 county-year observations and 37 state observations. Profits in thous. year 2002 dollars, GDD in °C-days, and precip in mm.

their results to soil nitrogen and pest dynamics inducing farmers to rotate their crops over time.³⁶

Table 2 explores the robustness of the estimated $\bar{\pi}_{12}^k/\chi_2^k$.³⁷ The first row repeats the results from the preferred specification. The second row does not weight observations by farm acreage, the third and fourth rows explore alternate region-year fixed effects, the fifth row uses only years since 1997 in order to avoid an issue with older data (described in Appendix A), and the sixth row changes the sample to counties west of the 100th meridian. In all of these case, even the 75th percentile for extreme growing degree days is negative. Moreover, the median estimates for conventional growing degrees and precipitation are also negative in nearly all of these robustness checks. The seventh row estimates a geometric lag structure in regression (13), using three lags and a one-step GMM estimator. The geometric term is equal to $\bar{\pi}_{12}^k/\chi_2^k$. The estimate for extreme growing degree days is largely unchanged from the preferred specification.

The final two rows of Table 2 change the dependent variable from profits to yields. The theoretical analysis is for a maximand such as profits, but some argue that agents roughly act to maximize yields for given crop acreage. An advantage of using yields is the far greater number of observations available, as data are published annually instead of quinquennially. Corn yields' analogue of $\bar{\pi}_{12}^k/\chi_2^k$ is negative for both growing degree day variables, even at the 75th percentile. Soybean yields are the one case where we see a positive estimate for the 75th percentile on extreme growing degree days, but even there the 25th percentile is negative. On the whole, the evidence strongly supports $\bar{\pi}_{12}^k/\chi_2^k < 0$ for extreme growing degree days.

Table 3 reports the projected effects of climate change. It uses the RCP 4.5 trajectory of stabilized emissions from 21 downscaled CMIP5 models. In this scenario, global mean surface temperature increases by around 2 degrees Celsius over the century, which translates into more growing degree days of both types (see Appendix A). The top panel reports the two reduced-form calculations. The projected increase in conventional growing degree days is estimated to increase agricultural profits, but the projected increase in extreme growing degree days is projected to reduce profits to a greater degree. Total projected costs are sensitive to which assumption is used: climate change reduces profits by 42% under Assumption 3 and by 82% under the assumption that $\bar{\pi}_{12}^k = 0$. However, both numbers are meaningless if Assumption 3 does not hold and $\bar{\pi}_{12}^k \neq 0$, and we have indeed already seen that Assumption 3 does not appear to hold and that $\bar{\pi}_{12}^k < 0$ for the most important of the weather variables.

The lower panel reports the new, theory-based estimates of climate impacts. It decomposes the effects of climate change into direct effects (driven by $\bar{\pi}_3^k$), ex-post adaptation (driven by $\bar{\pi}_{13}^k$ via $\bar{\pi}_2^k \hat{\Gamma}_1^k$), and ex-ante adaptation (driven by $\bar{\pi}_{23}^k$ via $\bar{\pi}_2^k \hat{\Gamma}_3^k$).

³⁶Miao et al. (2016) and Huang and Moore (2019) show that U.S. farmers adjust crop acreage in response to precipitation.

³⁷The table does not vary the discount factor because doing so does not affect the estimated $\bar{\pi}_{12}^k/\chi_2^k$.

Table 2: Robustness of $\bar{\pi}_{12}^k/\chi_2^k$. Except where indicated, all specifications are as in the notes on Table 1.

	GDD	Extreme GDD	Precip
Base	0.78 (-0.30,2.3)	-0.43 (-0.71,-0.12)	-0.10 (-0.45,0.23)
No Weighting	-1.7 (-5.5,3.6)	-0.68 (-1.0,-0.43)	-0.13 (-0.35,0.11)
Year f.e.	-2.2 (-5.1,2.5)	-0.67 (-0.80,-0.56)	-0.13 (-0.39,0.14)
State-Year f.e.	-0.062 (-1.0,0.82)	-1.6 (-3.4,-0.19)	0.56 (-0.32,1.8)
1997–2017 Only	0.80 (-2.0,3.0)	-1.3 (-2.4,-0.50)	-0.30 (-2.0,1.5)
Western U.S.	-0.77 (-1.1,-0.34)	-1.7 (-2.9,-0.70)	0.85 (0.42,1.5)
Three Lags ^a	1.08 (0.43,1.7)	-0.34 (-0.56,-0.13)	-0.99 (-1.2,-0.81)
Corn Yields ^b	-0.40 (-0.79,-0.033)	-1.4 (-2.7,-0.27)	1.8 (1.4,2.5)
Soybean Yields ^b	0.26 (0.14,0.38)	1.0 (-0.0091,2.4)	-0.51 (-0.81,-0.27)

^a Interquartile range calculated from standard error.

^b Using annual data from 1987–2017.

The median combined direct effect projects losses of 56% from climate change, which is in between the two reduced-form estimates. Effects on extreme growing degree days again drive the total effect of climate change.

Ex-post adaptation increases the costs from extreme growing degree days. From equation (6), adaptive changes in actions affect steady-state payoffs as $\bar{\pi}_1^k + \bar{\pi}_2^k$, and from equation (2), $\bar{\pi}_1^k + \bar{\pi}_2^k$ is opposite in sign to $\bar{\pi}_1^k$. As described following equation (7), actions that provide short-run benefits in exchange for long-run costs have negative effects on steady-state payoffs when agents are not perfectly patient. Ex-post adaptation to increases in extreme growing degree days therefore provides short-run benefits, but agents reap these benefits only while paying the larger costs of past adaptation, which dominate in the long run. Ex-ante adaptation is not clearly important.³⁸ Accounting for adaptation, projected changes in conventional growing degree days increase profits by 11% in the median estimate and projected changes in extreme growing degree days reduce profits by 82% in the median estimate. The median total effect of climate change is a 69% reduction in profits if agents adapt as they do to short-run weather shocks (see equation (18)).

This last calculation approximates $d\bar{A}^k/dC^k$ by setting $\bar{\pi}_{12}^k = 0$, which implies that $\omega^k = 1$ and that Ω^k is irrelevant in equation (10). In contrast to reduced-form approaches, this structural calculation has a clear interpretation even if that assumption is violated. We know from Proposition 1 that the bias from $\bar{\pi}_{12}^k \neq 0$ reflects preparatory actions (through Ω^k) and historical restraints (through ω^k). In the present context, it is reasonable to assume that the wedge induced by preparatory actions is small relative to the wedge induced by historical restraints, an intuition reinforced by the small effects estimated for ex-ante adaptation. Therefore $\bar{\pi}_{12}^k > 0$ would imply that the present calculations underestimate adaptation to climate (because $\omega^k < 1$) and $\bar{\pi}_{12}^k < 0$ would imply that the present calculations overestimate adaptation to climate (because $\omega^k > 1$).

We saw in Table 1 that $\bar{\pi}_{12}^k < 0$ for the extreme growing degree days that drive climate impacts. This result implies that we observe more adaptation to short-run weather shocks than would occur in response to long-run changes in climate. The implied resource scarcity story is intuitively consistent with finding that adaptation provides short-run benefits but imposes long-run costs. Because $\bar{\pi}_{12}^k < 0$, we can bound the effects of climate by the estimated total effects that include projected adaptation and by the estimated direct effects that exclude adaptation. If I were following the conventional approach in the weather-climate literature, I would undertake calculations like those relying on Assumption 3 and apply intuition based on Le Châtelier’s principle to conclude that climate change reduces profits by 0–42% in

³⁸Recall, however, that the estimated effects of ex-ante adaptation are biased towards zero (see footnote 34). Supplementary Material Section B.2 reports that ex-ante adaptation to extreme growing degree days becomes clearer if we omit the earlier years from the sample, which is consistent with the reduced skill and availability of seasonal forecasts prior to the mid-1990s. Takle et al. (2013) and Klemm and McPherson (2017) describe the various seasonal forecasts of interest to agriculture.

Table 3: The percentage change in eastern U.S. agricultural profits due to predicted end-of-century changes in growing degree days, extreme growing degree days, and precipitation. The reduced-form estimates report central estimates and standard errors. The theory-implied estimates report the median and lower/upper quartiles.

	GDD	Extreme GDD	Precip	Combined
<i>Reduced-Form</i>				
Using Assumption 3	37 (21)	-79 (33)	-0.54 (0.33)	-42 (22)
Using $\bar{\pi}_{12}^k = 0$	6.8 (29)	-88 (33)	-0.86 (0.37)	-82 (27)
<i>Theory-Implied</i>				
Direct Effects	20 (-8.6,42)	-72 (-88,-56)	-0.58 (-0.82,-0.35)	-56 (-77,-36)
Ex-Post Adaptation	-7.7 (-18,4.3)	-8.5 (-11,-5.7)	-0.20 (-0.27,-0.14)	-15 (-28,-1.9)
Ex-Ante Adaptation	2.2 (-0.28,4.8)	-1.8 (-5.1,1.5)	-0.056 (-0.10,-0.011)	0.40 (-3.0,3.8)
Total	11 (-29,52)	-82 (-101,-64)	-0.84 (-1.1,-0.58)	-69 (-106,-36)

All specifications include county and Farm Region-year fixed effects. The reduced-form estimates' standard errors and the theory-implied results derive from covariance matrices that are robust to clustering at the state level. The sample includes only counties east of the 100th meridian. Observations are weighted by (the square root of) a county's average farmland acreage. Climate projections use the RCP 4.5 scenario averaged across 21 CMIP5 models. There are 16254 county-year observations and 37 state observations.

the median estimates. Instead, the structural calculations and the estimated $\bar{\pi}_{12}^k < 0$ imply that climate change reduces agricultural profits by 56–69% (\$23–28 billion annually at the year 2017 price level) in the median estimates.

6 Potential Extensions

I have demonstrated how to estimate the effects of climate change from time series variation in weather. I conclude by discussing the primary restrictions in the present setting and describing other aspects of climate change that should be the subject of future analysis.

The theoretical model is fairly general. The notable restrictions are that past weather and actions can directly affect payoffs with only a one-period lag (although they do indirectly affect payoffs arbitrarily far into the future) and that agents have access to specialized forecasts only one period in advance of a realized weather outcome. Allowing longer lags of weather to directly affect payoffs is probably important

to some applications but would not appreciably change the theoretical results. In particular, distributed lag models will recover the effects of climate in exactly the same cases as analyzed here. Allowing for longer-horizon forecasts also does not change the theoretical results unless actions can have direct effects over those horizons.

In contrast, allowing actions to have longer-run direct effects on payoffs can have interesting consequences. Such an extension is attractive if we interpret actions as the choice of capital stock and we want to study capital that can be built only with a lag of more than one period. If longer-run forecasts are available, then the present results extend in a natural way, implying that it is important to control for these longer-run forecasts. But if weather forecasts do not exist over the whole horizon over which today's actions will directly affect payoffs, then empirical researchers may be unable to estimate the full effect of climate: changing the climate can lead agents to undertake actions that pay off only in the distant future, but observable variation in forecasts will not identify this adaptation margin. In the empirical application of Section 5, the existence of such actions would permit long-run adaptation to be greater than short-run adaptation even though I estimate $\bar{\pi}_{12} < 0$ from the actions that vary in the data.

The present setting successfully captures the distinction between transient and permanent changes in weather. Future work should consider other aspects of climate change. First, global climate change differs from weather shocks not only in its temporal structure but also in its spatial structure. A change in global climate affects weather in every location and thus will have general equilibrium consequences. In the empirical application, general equilibrium channels change the prices of land and crops. The present setting has followed most empirical work in abstracting from such effects, but some recent empirical work has begun exploring the implications of changing the weather in many locations simultaneously (e.g., Costinot et al., 2016; Gouel and Laborde, 2018; Dingel et al., 2019). Future work should extend the present setting to account for general equilibrium effects.

Second, the present analysis has held the payoff function fixed over time. However, climate change should induce innovations that alter how weather affects payoffs, and many such innovations will arise even in the absence of climate change. Some types of innovation can be interpreted as actions within the present framework, but the potential for future innovation may be inherently unobservable. Historical studies have begun exploring the interaction between climate and agricultural innovation (e.g., Olmstead and Rhode, 2008, 2011; Roberts and Schlenker, 2011; Bleakley and Hong, 2017). Future work should consider approaches to bounding the scope for future innovation.

Third, the present analysis has considered only marginal changes in climate, but climate change over the next century is likely to be nonmarginal.³⁹ The present anal-

³⁹Estimating the consequences of nonmarginal climate change is critical to the damage functions required by climate-economy integrated assessment models (see Nordhaus, 2013). However, there is an argument that the consequences of marginal climate change might be especially policy relevant: if

ysis implies that the marginal effect of climate will not generally be constant. Some recent work (Mérel and Gammans, 2019) explores the types of variation captured by quadratic regression terms. Future work should explore whether nonlinear specifications might inform estimates of the impacts from nonmarginal climate change in a dynamic setting such as the present one.

Fourth, the present analysis assumes that actions can be adjusted continuously. In the presence of fixed costs, an agent may choose to change an action only when the agent expects a change in weather to endure, and in the presence of constraints imposed by policy, actions may not respond smoothly to weather shocks, changing the interpretation of reduced-form coefficients. Future work should explore the conditions under which aggregating over many agents' fixed-cost decisions makes actions appear continuous. Future work should also explore whether responses to weather events of varying durations can identify how fixed-cost actions respond to a change in climate and whether responses to weather events of varying magnitudes can identify the role of policy constraints.

Finally, the present analysis has focused on identifying the long-run consequences of climate change, abstracting from the transition costs induced by climate change. In this regard, the present analysis matches the calculations undertaken by nearly all empirical work but omits a potentially critical aspect of climate change (see Quiggin and Horowitz, 1999, 2003; Kelly et al., 2005). I have focused on maintaining both credible reduced-form identification and generality in the theoretical setting, but future work should consider whether imposing stronger assumptions on the decision-making environment can allow for credible simulation of counterfactual climate trajectories and thereby estimate transition costs.

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we accept climate scientists' views that the potentially nonquantifiable risks imposed by nonmarginal climate change are likely to exceed the cost of avoiding them, then the effects of marginal climate change become critical to policy choices.

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